



# Oasis Charter Public School

A small school for kids with BIG ideas.

1135 Westridge Parkway, Salinas, CA 93907  
T: (831) 424-9003 F: (831) 424-9005 [www.oasischarterschool.org](http://www.oasischarterschool.org)

## Under Construction Education Network (UCEN) Board of Directors Meeting

### Agenda\*

(\*includes materials furnished to Board Members)

**Tuesday - October 24, 2023**

**Time: 5:15 p.m.**

**Place: Oasis Charter Public School Board Room**

**1135 Westridge Parkway**

**Salinas, CA 93907**

**or**

**via Zoom/hybrid Teleconference**

**Join Zoom Meeting**

**<https://zoom.us/j/95951088531?pwd=YitJbHdiVW9TSkd3ZDNCTINzTnJJZz09>**

**Meeting ID: 959 5108 8531**

**Passcode: AVXZ71**

**+16699009128,,95951088531#,,,,\*440320# US (San Jose)**

**\*\*PERSONS WISHING TO ADDRESS THE BOARD OF DIRECTORS\*\*** INFORMATION TO THE PUBLIC: All persons are encouraged to attend and participate (where designated) in meetings of the Under Construction Educational Network ( UCEN ) Board. Please fill out the form available at the door, and submit to the Secretary of the Board of Trustees prior to the meeting and you will be called during the comment period. For virtual meetings, members of the public are welcome to make comments during the virtual meetings when the Board chair opens the item on the agenda for the public. When the President of the Board recognizes a member of the public for oral comment, such comment will be limited to (3) minutes in accordance with law. Your comments will be heard (with no action taken) under the designated section of this agenda. For the record: state your name, title, whom you represent, and the agenda item you are addressing. The Board will not respond to your comments at this time. Your questions, concerns and/or input will be referred to the appropriate person.

**Note:** The Oasis Governing Board encourages those with disabilities to participate fully in the public meeting process. If you need a disability-related modification or accommodation, including auxiliary aids or services, to participate in the public meeting, please contact Dr. Natalie Zayas at (831) 424-9003 at least 72 hours before the scheduled board meeting so that we may make every reasonable effort to accommodate you. (Government Code § 54954.2; Americans with Disabilities Act of 1990, § 202 (42 U.S.C. § 12132)

**\*PARA TODAS AQUELLAS PERSONAS QUE DESEAN HABLAR O DIRIGIRSE A LOS  
MIEMBROS DE LA MESA DIRECTIVA \***

INFORMACIÓN PARA EL PÚBLICO: El público está invitado a asistir y participar en las juntas (donde se indica en la agenda) de la Mesa Directiva de Oasis. Rellene el formulario disponible en la puerta y entréguelo al Secretario de la Mesa Directiva antes de que comience la reunión y lo llamarán durante el período de comentarios. Sus comentarios serán escuchados (sin tomar acción) durante la sección correspondiente de esta agenda. Cuando el Presidente de la Mesa Directiva reconoce a un miembro del público para comentarios orales, dicho comentario se limitará a (2) minutos de acuerdo con la ley. Para el archivo, diga su nombre, título, a quien representa y el artículo de la agenda a que se quiere referir. Los miembros de la Mesa Directiva no responderán a sus comentarios en ese momento. Sus preguntas, preocupaciones y comentarios serán referidas al departamento correspondiente.

**Nota:** La Mesa Directiva de Oasis anima a las personas con discapacidades a participar plenamente en el proceso de reuniones públicas. Toda persona con necesidades especiales que requiera alguna modificación o arreglo especial puede llamar a la Dr Natalia Zayas al (831) 424-9003 dentro de 72 horas de una junta regular, o dentro de 24 horas de una junta especial para hacer todo nuestro mejor esfuerzo razonable para satisfacer sus necesidades. (Código Governmental § 54954.2; Americanos con Discapacidades de 1990, § 202 (42 U.S.C. § 12132))

## **1.0 REGULAR AGENDA**

### **1.1 Call Meeting to Order: Jacqueline Vasquez, Board President**

## **2.0 ROLL CALL OF GOVERNING BOARD**

Jacqueline Vasquez, President:      Yes \_\_\_\_ Absent \_\_\_\_

Margie Wiebusch, Vice President:      Yes \_\_\_\_ Absent \_\_\_\_

Steve Duran, Treasurer:      Yes \_\_\_\_ Absent \_\_\_\_

Maria Alvarez, Member:      Yes \_\_\_\_ Absent \_\_\_\_

Jamie Stracuzzi, Member :      Yes \_\_\_\_ Absent \_\_\_\_

## **3.0 ADOPTION OF THE AGENDA**

That the Governing Board approve the agenda as presented.

## **4.0 APPROVAL OF THE MINUTES**

That the Governing Board approve the minutes of the Regular Board Meeting of September 26, 2023.

## **5.0 BOARD OF TRUSTEE COMMENTS**

Board Members wishing to address agenda items and/or other items may do so at this time.

## **6.0 PUBLIC COMMENT**

Individuals wishing to address agenda items and/or other items, may do so at this time or wait until the agenda item comes up. There will be a limit of 3 minutes per person on public comments (double that time for individuals utilizing an interpreter).

## **7.0 ACKNOWLEDGEMENTS**

## **8.0 CONSENT CALENDAR**

**Board members may withdraw an item(s) for further discussion from the consent calendar after a motion and second has been made.**

**8.1 ACTION: Board Policy (BP) and Administrative Regulation: Section III Business, Article IX - Conferences and Travel**

**8.2 ACTION: Williams Quarterly Report**

## **9.0 DISCUSSION/RECOMMENDATION/ACTION: Governing Board**

**9.1 INFORMATION: Presentation of ActVnet by School Safety Program, Nicole Hire, Program Coordinator; Frank Silveria, Administrator; and Brooke Bakke, Office Manager**  
That the Governing Board receive a presentation of ActVnet from the School Safety Program.

**9.2 INFORMATION: Presentation by Physical Education (PE) Teacher, Julie Campisi on the School Year (SY) 2023-24 PE Program**  
That the Governing Board receive a presentation on the Oasis PE Program

**9.3 ACTION: Recruitment Plan, Executive Director, Dr. Natalie Zayas**  
That the Governing Board approve the recruitment plan.

**9.4 ACTION: Bylaws, Executive Director, Dr. Natalie Zayas**  
That the Governing Board approve the revised Bylaws

**9.5 INFORMATION: California Assessment of Student Performance and Progress (CAASPP)**  
That the Governing Board receive information on the SY 2022-23 CAASPP scores.

**9.6 INFORMATION: Certificated Salary Schedule**  
That the Governing Board receive information about upcoming changes for exempt employees' salary schedule.

**9.7 ACTION: Security Windows**  
That the Governing Board select a proposal for window tinting and security film.

## **10.0 STAFF REPORTS**

**10.1 Receive Oral Report from Oasis Charter School Instructional Coordinator, Stephanie Curley, M.Ed.**  
An update on school-wide activities undertaken by the Instructional Coordinator.

**10.2 Receive Oral Report from Oasis Charter School Executive Director, Dr. Natalie Zayas**  
An update on school-wide activities undertaken by the Executive Director.

## **11.0 FUTURE AGENDA ITEMS**

## **12.0 NEXT MEETING DATE**

12.1 Next Board Meeting: Tuesday, November 28, 2023

## **13.0 ADJOURNMENT**





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## Under Construction Education Network (UCEN) Board of Directors Meeting

# Minutes

**Tuesday - September 26, 2023**

**Time: 5:15 p.m.**

**Place: Oasis Charter Public School Board Room  
1135 Westridge Parkway  
Salinas, CA 93907  
or  
via Zoom/hybrid Teleconference**

**Join Zoom Meeting**

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## **1.0 REGULAR AGENDA**

### **1.1 Call Meeting to Order: Jacqueline Vasquez, Board President**

**Meeting called to order at 5:19 p.m. by Board President, Jacqueline Vasquez.**

## **2.0 ROLL CALL OF GOVERNING BOARD**

Jacqueline Vasquez, President: Yes ☒ Absent \_\_\_\_\_

Margie Wiebusch, Vice President: Yes ☒ Absent \_\_\_\_\_

Steve Duran, Treasurer: Yes ☒ Absent \_\_\_\_\_

Maria Alvarez, Member: Yes ☒ Absent \_\_\_\_\_ arrived at 5:50pm

Jamie Stracuzzi, Member : Yes ☒ Absent \_\_\_\_\_

## **3.0 ADOPTION OF THE AGENDA**

That the Governing Board approve the agenda as presented.

**Motion to approve the Agenda by Board Treasurer, Steve Duran; Seconded  
by Board President, Jacqueline Vasquez.**

**Vote on Motion: 4 - 0**

**Motion: Approved**

#### **4.0 APPROVAL OF THE MINUTES**

That the Governing Board approve the minutes of the Special Board Meeting of September 7, 2023.

**Motion to approve the Minutes by Board President, Jacqueline Vasquez; Seconded by Board Treasurer, Steve Duran.**

**Vote on Motion: 4 - 0          Motion: Approved**

#### **5.0 BOARD OF TRUSTEE COMMENTS**

Board Members wishing to address agenda items and/or other items may do so at this time.

**No comments at this time.**

#### **6.0 PUBLIC COMMENT**

Individuals wishing to address agenda items and/or other items, may do so at this time or wait until the agenda item comes up. There will be a limit of 3 minutes per person on public comments (double that time for individuals utilizing an interpreter).

**Two parents of Kindergarteners spoke to their concerns with the behavior issues in that class and how they worry about the effects on their children. Board notified attendees that they are working with parents and specialty programs to find solutions.**

#### **7.0 ACKNOWLEDGEMENTS**

**No acknowledgements at this time.**

#### **8.0 CONSENT CALENDAR**

**Board members may withdraw an item(s) for further discussion from the consent calendar after a motion and second has been made.**

##### **8.1 ACTION: Board Policy, Section II Community Relations, Article II: Uniform Complaint Procedures (UCP)**

That the Governing Board approve the revised Policy to include the State of California requirements.

##### **8.2 ACTION: Board Policy, Section V, Article XVI: Head Lice**

That the Governing Board approve the revisions to the Head Lice policy to match the California Department of Public Health (CDPH) guidelines.

**Motion to approve the Consent Calendar by Board President, Jacqueline Vasquez; Seconded by Board Treasurer, Steve Duran.**

**Vote on Motion: 4 - 0          Motion: Approved**

## **9.0 DISCUSSION/RECOMMENDATION/ACTION: Governing Board**

**9.1 ACTION: Oasis Community Council (OCC) budget request: OCC Representative**  
That the Governing Board approve the OCC's request of \$2,700 for the months of September - December.

**OCC President, Romina Zavala, updated the group on how they will be allocating funds through the next few months. President Vasquez noted how well the OCC manages their accounting.**

**Motion to approve the OCC budget request by Board Treasurer, Steve Duran; Seconded by Board President, Jacqueline Vasquez.**

**Vote on Motion: 4 - 0          Motion: Approved**

**9.2 ACTION: Oasis Community Council: OCC Representative**  
The OCC requests that the board approve the addition of Cher Onitsuka, OCC Member and Treasurer to the OCC bank account.

**Ms. Zavala announced that Cher Onitsuka is now the new Treasurer for the OCC and a very welcome addition. Ms. Onitsuka will need access to the banking account.**

**Motion to approve the OCC's new Treasurer be added to the bank account by Board Treasurer, Steve Duran; Seconded by Board President, Jacqueline Vasquez.**

**Vote on Motion: 4 - 0          Motion: Approved**

**9.3 DISCUSSION: Enrollment Update - Office Manager, Grisela Macias**  
That the Governing Board receives the enrollment update.

**Dr. Zayas gave the update in Ms. Macias' absence. She noted that we will continue to advertise but that we are still waiting on outstanding enrollment forms. The current number of enrolled students is 164. President Vasquez expressed concern over losing those on the waiting lists and the group agreed it might be more beneficial to take a hit financially by hiring a teacher than to lose so many potential families.**

**No action necessary, informational only.**

**9.4 DISCUSSION/ POSSIBLE ACTION: Board Member Roles & Responsibilities - Board President, Jacqueline Vasquez**  
That the Governing Board discuss and possibly take action on Board Member Roles as defined in the Bylaws.

**President Vasquez spoke to the need for this Board to begin looking at the future with regard to the recruitment of new members as this current Board comes to the end of their terms. She instructed Dr. Zayas to begin the recruitment process. Dr. Zayas addressed the use of "alternate" members and how it would typically work. For example, a good use of an alternate member would be for training purposes. In theory, you bring someone on as an alternate to train and prepare them for their new role as a board member. President Vasquez authorized Dr. Zayas to begin the recruitment process and that she too will commit to helping with this process. The group agreed to begin reviewing the Bylaws for any changes/additions that should be made at this**

**juncture. It was also agreed to have the Administrative Assistant continue as the Clerk to the Board and Dr. Zayas will present an update at the next regular meeting.**

**No action necessary, discussion only.**

**9.5 DISCUSSION: Northwest Evaluation Association, (NWEA) beginning of the year assessment data - Executive Director, Dr. Natalie Zayas**

**That the Governing Board receive information on the beginning of year assessment data.**

**Dr. Zayas presented the assessment data to the Board. Group discussed creating a checks and balances system for teachers.**

**No action necessary, informational only.**

**9.6 DISCUSSION: Harvest Feast 2023 - Executive Director, Dr. Natalie Zayas**

**That the Governing Board receive information on the Oasis 2023 Harvest Feast enrichment classes.**

**President Vasquez asked for more ideas on how to keep the students more occupied at the event this year. It was decided to have high school students work off their required community service hours by running game and/or activities tables. We are also hoping to recognize the 20th birthday of Oasis and have a Folkloric Dance presentation.**

**No action necessary, informational only.**

## **10.0 STAFF REPORTS**

**10.1 Receive Oral Report from Oasis Charter School Instructional Coordinator, Stephanie Curley, M.Ed.**

**An update on school-wide activities undertaken by the Instructional Coordinator.**

**Dr. Zayas updated the group in Ms. Curley's absence. Project Based Learning (PBL) is working out great and everyone has been very excited to be using these methods. She also notified the group of the latest security improvements, ie, new door security, additional cameras as well as replacing old and failing cameras.**

**10.2 Receive Oral Report from Oasis Charter School Executive Director, Dr. Natalie Zayas**

**An update on school-wide activities undertaken by the Executive Director.**

**Dr. Zayas informed the group that the 6th Grade will be taking a fieldtrip out in Monterey Bay on the Odyssey Catamaran. They have been studying the ocean and even had a presenter come in that helps restore kelp beds. Their discussions have been lively and informative. And finally, she informed the group that the Office/Human Resources Manager is currently at a conference specific to charter schools protocol and procedure which will help immensely with our day to day operations.**

## **11.0 FUTURE AGENDA ITEMS**

- a. New Board meeting dates and times;**

## **12.0 NEXT MEETING DATE**

12.1 Next Board Meeting: Tuesday, October, 24 2023

## **13.0 ADJOURNMENT 6:40pm**

**UCEN Board/Oasis Charter Public School  
Salinas, California**

**Administrative Regulation Adopted:**

**Section III    Business**

**Article IX    Conferences and Travel**

The Executive Director or designee authorizes attendance to conferences, workshops and meetings. The Executive Director or designee shall approve or disapprove all requests.

Employees and members of the Board shall submit appropriate paperwork to attend conferences, meetings or workshops to the Executive Director or designee within (ten)10 working days prior to the scheduled date(s).

The costs for such attendance shall be budgeted and shall not exceed the amount budgeted for such travel and expenses. In the event the amount budgeted for such expenses may be exceeded a transfer of funds shall be made and approved prior to approving any such attendance.

**Per Diem Reimbursement**

Employees shall be reimbursed for meals and incidentals when an overnight stay is required, at a standard rate of \$74 per day. Days of travel (leaving from home or school/coming home or to school) will be reimbursed at a rate of \$37 per day. All receipts submitted for reimbursement must be itemized before reimbursement is approved. Oasis Charter Public School acknowledges that the per diem may not cover all your costs.

Under no circumstances will the school reimburse for alcohol or tobacco.

If the cost of meals is included in the registration fee for the conference, workshop or meeting, the employee cannot claim reimbursement for these costs. The following breakdown will be used for reimbursement; Breakfast \$15, Lunch \$20, and dinner \$34 (this excludes the \$5 incidental reimbursement).

By June 30, all outstanding travel claims must be submitted to allow for closing of the schools' end of year financial records.

No meal reimbursements are allowed for day trips with no overnight stay.



**Mileage Reimbursement**

The cost of travel by private vehicle shall be reimbursed at the rate established by the Internal Revenue Service.

**Determination of Mileage**

For travel on a workday, mileage for travel to or from a conference/meeting or from port of departure is calculated from the employee's permanent work site. Employees must deduct the miles they normally commute from their home to their permanent work site, when calculating from the employee's residence.

**Drivers License and Auto Insurance**

Employees may only use their personal vehicle or rental vehicle if necessary for school business if the employee has provided the Executive Director or designee with a copy of a valid driver's license and proof of automobile insurance.

**Rental Vehicle**

Rental vehicles shall only be used in conjunction with official school business and must have prior approval from the Executive Director or designee.

**Lodging**

In the event overnight lodging is necessary the employee must have written prior approval by the Executive Director or designee..

If the cost of meals or lodging is included in the registration fee for the conference, meeting or workshop the employee cannot claim reimbursement for these costs.

**Receipts**

It is required that you retain all original itemized receipts for travel related transactions. As you make your purchases, keep all original receipts in a folder with your log sheet. Your monthly statement must be submitted with the log sheet and receipts.

**UCEN Board/Oasis Charter Public School  
Salinas, California**

**Policy Adopted:**

**Section III Business**

**Article IX Conferences and Travel**

UCEN Board members and Oasis Charter Public School employees shall be reimbursed for actual and necessary expenses including travel, incurred by performing authorized services for the school. Reimbursement shall be in accordance with the same rate, regulations and procedures established for members of the board and employees.

Any member of the UCEN Board requesting reimbursement for conference and special meeting expenses shall first ask the Board President or Executive Director or designee to place the request for expenses on the next regularly scheduled board agenda as an action item prior to the date of the conference or meeting. The request shall state the destination, purpose and/or nature of the activity and estimated expenses. The board shall determine approval or disapproval of such request by a formal vote.

Expenditures of funds for actual and necessary expenses for conferences, meetings and workshops and official travel by a board member must not exceed the amounts budgeted for such purposes in the annual budget or subsequent revisions.

In situations where attendance by a board member is vital to the operations of the board or school but time does not permit prior approval, the board president may give approval for attendance at a conference, meeting or workshop, ratification of such approval shall be considered by the board at the next regularly scheduled meeting.

Board members who attended a conference, meeting or workshop will make a brief oral report to the board as a regular agenda item with the written report as backup information. For meetings and conferences not requiring board approval for attendance, the board member may decide whether a report, written or oral is appropriate.

Administrative Regulations and procedures governing reimbursement for actual and necessary expenses for approved conferences, meetings, workshops and travel shall be established by the UCEN Board/Oasis Charter Public School.

The UCEN Board and Executive Director or designee shall establish procedures for the submission and verification of expense claims.

In determining expenses for required travel, the least mode of travel shall be the maximum allowed travel expense. The least expensive mode of travel expenses required such as lodging,

Meals, car rental, etc shall be considered as part of the total expense for mode of travel.

The UCEN Board/ Executive Director or designee may authorize an advance of funds to cover necessary expenses as determined by the circumstances and in accordance with existing regulations.

**Academic School Year 2023-2024**  
**Quarterly Report on Williams Uniform Complaints**  
[Education Code § 35186]

District: Oasis Charter Public School

Form Completed By: Natalie Zayas Title: Executive Director

Quarterly Report Submission Date:  
(Please check one)

**October 2023**

April 2024

January 2024

July 2024

Date for information to be reported publicly at governing board meeting: Oct. 24, 2023

Please check the box that applies:

No complaints were filed with any school in the district during the quarter indicated above.

Complaints were filed with schools in the district during the quarter indicated above. The following chart summarizes the nature and resolution of these complaints.

<b>Textbooks and Instructional Materials</b>	0			
<b>Teacher Vacancy or Misassignments</b>	0			
<b>Facilities Conditions</b>	0			
<b>TOTALS</b>	0			

Dr. Natalie Zayas

**Print Name of District Superintendent**

\_\_\_\_\_  
**Signature of District Superintendent**

\_\_\_\_\_  
**Date**

**Monterey County Office of Education, Compliance Office**

Please scan the original signed copy and email to: Michelle Archuleta, [marchuleta@montereycoe.org](mailto:marchuleta@montereycoe.org)

**Oasis Charter School**  
**Board Agenda Supplemental Information**  
To be submitted to the Executive Director

**TITLE OF AGENDA ITEM: 9.1 Presentation of ActVNet by School Safety Program**

**BOARD MEETING DATE:** October 24, 2023

**BOARD AGENDA ITEM INFORMATION**

- The School Safety Program presented ActVNet at a Charter Leadership Meeting that is put on by the Monterey County Office of Education (MCOE) that Executive Director, Dr. Natalie Zayas attends monthly.
- Tulare Unified School District is using the program.
- At the School Safety Conference in July that Administrative Assistant, Cathy Dozier and Executive Director, Dr. Natalie Zayas attended, ActVNet was present and Cathy and Natalie connected with them to present to the Board.
- The presentation is approximately 30 minutes long and is presented for the UCEN Board's consideration.

**Administration Recommendation: Approve\_\_\_\_\_ Information X\_\_\_\_\_**

**Person submitting item: Dr. Natalie Zayas, Executive Director**

**Oasis Charter School**  
**Board Agenda Supplemental Information**  
To be submitted to the Executive Director

**TITLE OF AGENDA ITEM: 9.2 Presentation by Physical Education (PE) Teacher, Julie Campisi on the 2023-2024 PE Program**

**BOARD MEETING DATE:** October 24, 2023

**BOARD AGENDA ITEM INFORMATION**

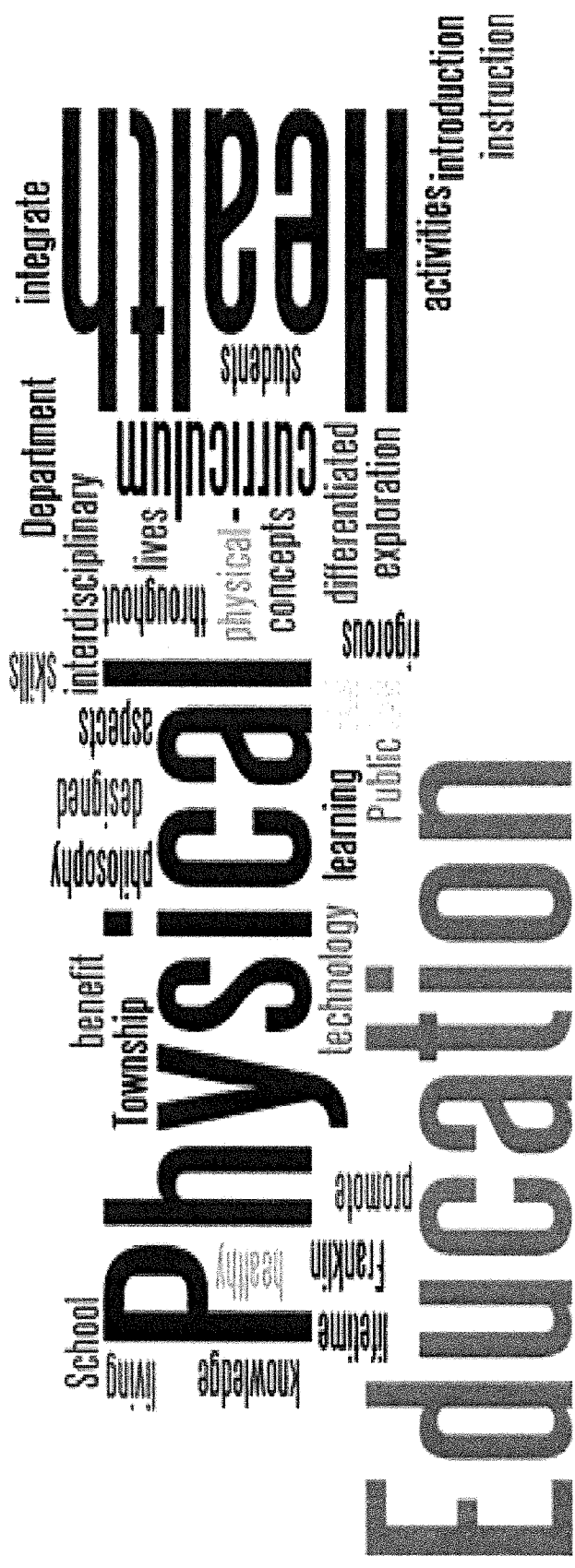
- PE Teacher, Julie Campisi, will present on the PE program.
- Her presentation is attached.

**Administration Recommendation: Approve\_\_\_\_\_ Information\_\_\_X\_\_\_**

**Person submitting item:** Julie Campisi

# Oasis Charter Public School

Julie Campisi

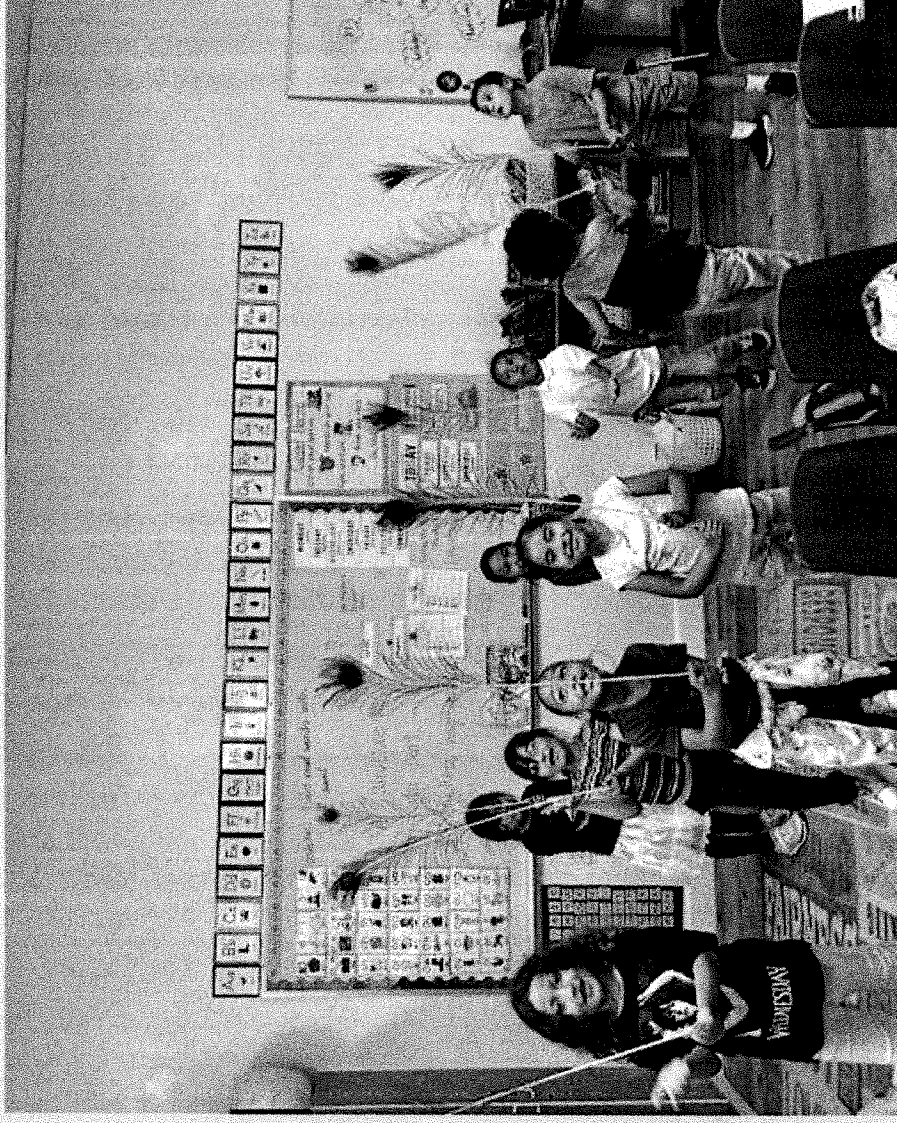




## Today's Focus

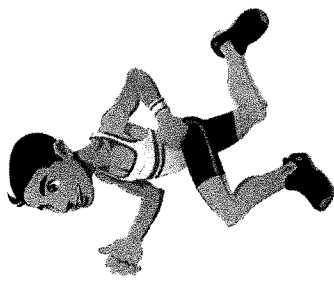
1. Growth and Improvement.
2. New Additions.
3. Room for Improvement.

*Shown: Feather Balancing*



## Growth and Improvement

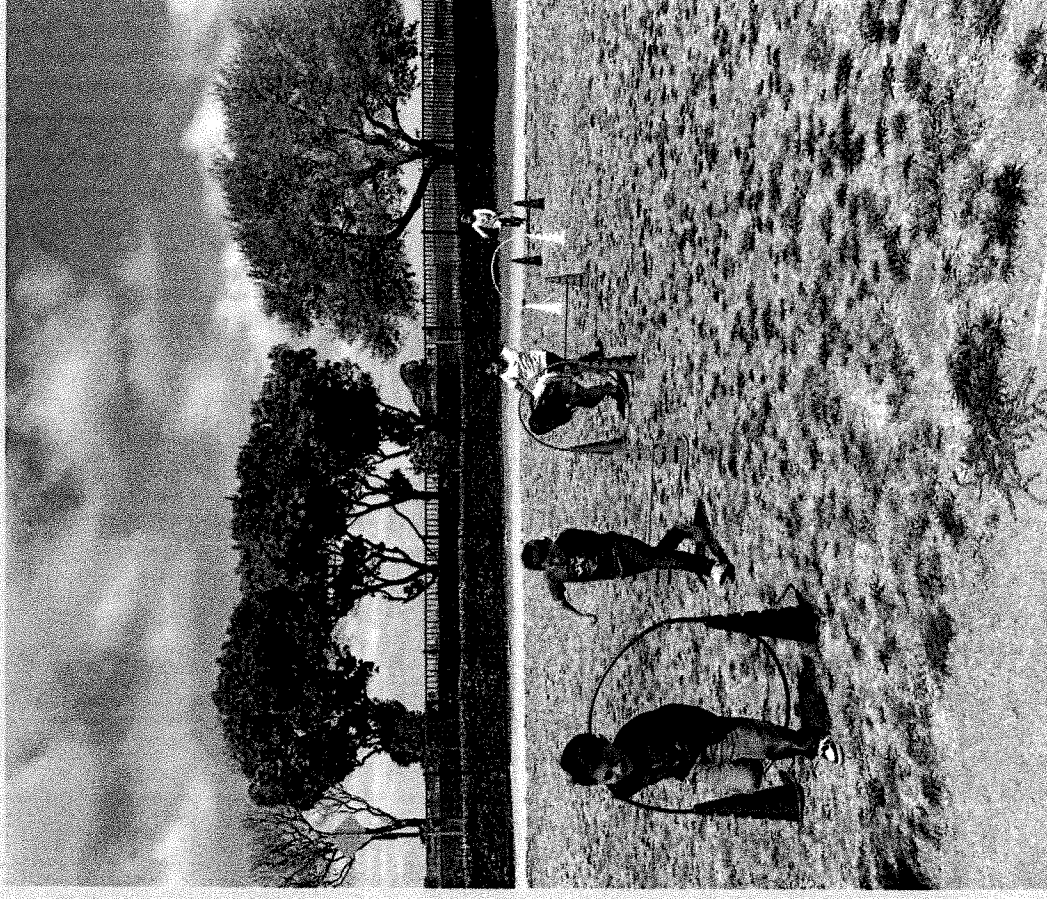
- Noticeable improvement in fitness and exercise.
  - Planks, Push-ups, and Pacer Test.
  - Jump Rope and Hula Hoops.
  - Warm-Ups and Stretches.
  - Problem Solving.
- Retention of activities and procedures.
  - Repeating games and activities proves successful.
  - Daily Warm-up Expectations.



## New Additions to the Program

New this year are Obstacle Courses!

- Challenges students *agility* and *ability*.
- Fun and Engaging.
- Students can go at their own pace.

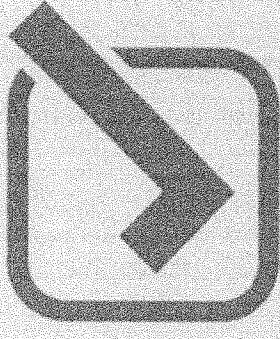




# Obstacle Course!



## Room for Improvement



- *Teamwork, Cooperation, Sportsmanship...*
  - Students need more direction in teamwork activities.
  - Students shut down if they don't get to work with their buddies.
  - Many games and activities end in arguing, especially if they lost.
- *Ideas for Improvement...*
  - Teacher provides more tips on how to complete a task and facilitates group discussions.
  - Help students understand that we don't always get to work with our friends and that's ok.
  - Direct students to say "good game" to each other and give high-five or handshake.

# Oasis Charter School

## Board Agenda Supplemental Information

To be submitted to the Executive Director

**TITLE OF AGENDA ITEM: 9.3 Recruitment Plan**

**BOARD MEETING DATE:** October 24, 2023

### **BOARD AGENDA ITEM INFORMATION**

- Oasis advertising at DMV, approved last year and runs for a year. Approved and paid last year.
- Maya Cinemas advertising is running. Approved last year.
- Dr. Natalie Zayas is meeting with Parents Place in October to discuss recruitment with the Salinas Adult School Preschool. **No Cost.**
- Administrative Assistant, Cathy Dozier and Executive Director, Dr. Natalie Zayas are working on a spring open house for prospective parents that will be advertised on our social media, website, Parents Square, and Monterey Bay Parents Magazine. This event will include tours and a hosted lunch. **Estimated cost: \$600.00 for advertising and lunch.**
- Dr. Zayas is looking into information on how we might place a banner on the corner of Davis and Blanco Road. **Possibly at no cost.**
- Parade of Lights entry: possible materials **up to \$200.00**
- Administrative Assistant, Cathy Dozier, is looking into revising our ad in Monterey Bay Parents Magazine. **Cost up to \$500.**
- Extend contract for Arias Collins, Social Media Consultant, through May 2024. **\$700.00.**
- Work with Monterey Bay Moms for Instagram posting of an Oasis visit.
- Entravision Proposals attached.
  - The Board can choose an amount to spend or specifics from the proposal. All of what was submitted by Entravision is quite costly.

**Recommendation:** Approve this recruitment plan up to \$10,000 with items from Entravision that the Board chooses or the Executive Director will work with Entravision for advertising based on the amount the Board approves to spend.

### **Funding:**

- Declining Enrollment Fund: \$340,000.
- This fund is an unrestricted fund.

**Administration Recommendation: Approve**     X     **Information**           

**Person submitting item:** Dr. Natalie Zayas, Executive Director

2023-24 NFL Regular Season & Post Season on Entravision Radio  
 Monterey - KSES 107.1 FM  
 3 Spots Per Game

PTZ		Type	week of	2023																								Spots	Investment																
				Sep-23							Oct-23							Nov-23							Dec-23					Jan-24		Post Season													
				9/4	9/11	9/18	9/25	10/2	10/9	10/16	10/23	10/30	11/6	11/13	11/20	11/27	12/4	12/11	12/18	12/25	1/1	1/8	1/14	1/21	1/28	2/5	2/11																		
Two Spot Pricing																																													
Sunday Night Games (18)																																													
	In Game	Su/5-9p	:60																									0	\$0																
	(Inc Pre/HT/Post)	Su/5-9p	:30										3	3	3	3	3	3	3	3	3							27	\$351																
(1 game may air Sat)																																													
Thursday Night Games (2)																																													
	In Game (Kick-Off and Thanksgiving2)	Th/TBA	:60																									0	\$0																
	(Inc Pre/HT/Post)	Th/TBA	:30												3													3	\$39																
Monday Night Games (17)																																													
	In Game (Inc Pre/HT/Post)	Mon 5-9p	:60																									0	\$0																
	(1 game may air Sat)	Mon 5-9p	:30										3	3	3	3	3	3	3	3								24	\$384																
Post Season (13)																																													
	Wild Card (Inc Pre/HT/Post)	SaSu/TBA	:60																									0	\$0																
	Divisional Playoffs (Inc Pre/HT/Post)	SaSu/TBA	:60																									0	\$0																
	AFC & NFC Championship (Inc Pre/HT/Post)	Sun/TBA	:60																									0	\$0																
	Super Bowl (Inc Pre/HT/Post)	Sun/TBA	:60																									0	\$0																
	Wild Card (Inc Pre/HT/Post)	SaSu/TBA	:30																									18	\$288																
	Divisional Playoffs (Inc Pre/HT/Post)	SaSu/TBA	:30																									12	\$240																
	AFC & NFC Championship (Inc Pre/HT/Post)	Sun/TBA	:30																									12	\$276																
	Super Bowl (Inc Pre/HT/Post)	Sun/TBA	:30																									3	\$78																
In game Total																																											99	\$1,656	
Shoulder Programming																																													
	Radio																																												
	Pase Completo	Su/4:30-5p	:60																									0	\$0																
	Pase Completo	Su/4:30-5p	:30										3	3	3	3	3	3	3	3								3	\$81																
Radio Ancillary Total																																											27	\$81	
Total Ancillary																																												27	\$81
Total Investment																																												126	\$1,737

X

	Spots	\$
Total In Game	99	\$1,656
Total Radio Ancillary	27	\$81
<b>Total Investment</b>	<b>126</b>	<b>1,737.00</b>



# Super Bowl Package - 2024

## KSMS Univision 67

### February 11, 2024 in Las Vegas



NFL on KSMS Univision 67

Total Cost	Spots
\$1,150	8

SUPER BOWL

NFL on KSMS Univision 67					PRICING	
Property	Round	Network	Day	Time	Spot Type	Rate
SUPER BOWL PRE-GAME	Prior to Game	UNI	Sun	2p-3:30p	:30	\$200
SUPER BOWL	In Game	UNI	Sun	3:30p-7p	:30	\$550
SUPER BOWL POST-GAME	After Game	UNI	Sun	7p-8p	:30	\$250
SUPER BOWL PRE-GAME		UNI	Sun	9a-10a	:30	\$0
SUPER BOWL PRE-GAME		UNI	Sun	10a-11a	:30	\$50
SUPER BOWL PRE-GAME		UNI	Sun	11a-12n	:30	\$0
SUPER BOWL PRE-GAME		UNI	Sun	12n-1p	:30	\$100
SUPER BOWL PRE-GAME		UNI	Sun	1p-2p	:30	\$0

Total Spots 8  
Total Cost \$1,150

Business

Signed \_\_\_\_\_ Date \_\_\_\_\_

Entravision Communications Corporation and its stations are committed to a policy of non-discrimination in the advertising contracts that it enters into with its advertisers. Entravision will not enter into or carry out, in connection with any advertising contract it is a party to, any terms, conditions, or policies that commit the advertiser or Entravision to discriminate in the sale or placement of advertising on the basis of race or ethnicity. This order, together with Entravision's Terms and Conditions of Advertising and Services located at [www.entravision.com/termsandsales](http://www.entravision.com/termsandsales), constitutes a legally binding and enforceable agreement between Entravision and the client listed above. Contract termination requires advance notice. Spots are pre-emptible. Pre-empt can be made good within flight only. Schedule does not include specials such as soccer, premieres or finales, and network specials. Schedule OK to start late based on production availability, client signature and/or payment. Package cannot be altered, unless authorized by Entravision representative. Contract is subject to station approval and Entravision's Standard Terms and Conditions. Proposal expires after 30 days if not executed.



Proposal ID:	100872
Station:	KSMS
Schedule Date:	11/1/2023 - 7/28/2024
Advertiser:	Oasis Charter Public School
Product:	School Education/Instruction
Agency:	Oasis Charter Public School
Spot Length(s):	:15,:30,:05,:10
Book:	Nov-Jul Ave
Report:	Planner
Author:	Monica Gonzalez

Acct. Exec: Monica Gonzalez  
Phone #: 831-642-4456  
Email: [mgonzalez@entravision.com](mailto:mgonzalez@entravision.com)

Entravision's Terms and Conditions of Sales located at [www.entravision.com/termsofsales](http://www.entravision.com/termsofsales) ("Terms") are incorporated into and made a part of this agreement. Any performance information provided in this agreement (including past performance or future projections of ratings points, audience impressions or any other performance measure) are estimates for informational purposes only. Entravision makes no representation or guarantee, and will have no liability, with respect to the performance of any advertisement or program.

[illegible]



Proposal ID:	100872
Station:	KSMS
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[illegible]



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**Flight Dates: 11/1/2023-7/28/2024**

Program Time	Spot Length																													W k s	Rate Spots						
KDJT		NO	NO	NO	DE	DE	DE	JA	JA	JA	JA	FE	FE	FE	MR	MR	MR	AP	AP	AP	MY	MY	MY	JN	JN	JN	JL	JL	JL								
		1	6	13	20	27	4	11	18	25	1	8	15	22	29	5	12	19	26	4	11	18	25	1	8	15	22	29	3	10	17	24	1	8	15	22	
KDJT Weekend/Cineplex/Soccer Sa-Su 8:00a-9:00p	:30	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	39	\$25.00 39	
KDJT Totals		26	26	29	26	26	26	26	26	26	26	18	18	18	18	18	18	18	26	26	26	26	26	26	26	26	26	26	26	26	26	26	26	26	26		Spts: 961

**Signature**

General Summary ( DMA P18+ D.000 )

Description	Spots	Cost	GRPs	Impressions (000)	Reach	Freq	3+ Reach	CPP	CPM	Net Reach	Population
KSMS	880	\$12,234.25	944.8	5,057.3	70.4	13.4	61.2	\$12.95	\$2.42	374,313	531,459
KDJT	961	\$2,815.00	208.6	1,180.0	17.6	11.8	15.1	\$13.49	\$2.39	93,694	531,459
MONTEREY-SALINAS	1841	\$15,049.25	1,153.4	6,237.3	75.6	15.2	66.8	\$13.05	\$2.41	402,018	531,459



## Digital Media Plan

ENTRAVISION COMMUNICATIONS CORPORATION

Entravision Contact Information

2425 Cityscape Blvd #600

Santa Monica, CA 90404

### CUSTOMER BILLING INFORMATION:

Attn:

Billing Name:

Contact e-mail:

Address:

Media Proposal: Oasis Charter Public Elementary School

Targets: English and Spanish speaking Adults/Grandparents with children looking for an alternative to regular public school for Kinder - 6th grade

Geo: Monterey County, Santa Cruz County and San Benito County

Agency Fee: These figures are Net

Minimum 3 month Commitment

SERVICES	DETAILS				START DATE	END DATE	SIZES	IMPRESSIONS	Rate Type	Rate	NET BUDGET
Search - AdWords	Search Ads displayed on Google advertising network for a targeted audience, based on keywords and search behavior.	TBD	TBD	Custom	NA	Fixed	NA			NA	\$2,000
eDigital Network Display - Standard IAB	Entravision targeted display network. Access to 1st party data and premium quality inventory. Demo and Behavioral targeting available Standard IAB units Desktop and/or Mobile. Targeted to Adults with children, school seekers in the geos indicated above	TBD	TBD	Standard IAB banners	200,000	CPM	\$10.00				\$2,000
Video - Pre-roll	Video messages shown before the video content selected by the user that can last between 15 and 30 seconds. Demo and Behavioral targeting available, Targeted to Adults with children, school seekers in the geos indicated above	TBD	TBD	mp4 :15, :30, 360p, 16:9	60,000	CPM	\$25.00				\$1,500
OTT - Connected TV	Premium CTV/OTT video campaign - devices include smart TVs, large screens and streaming mobile devices. Demo and Hispanic audience targeting available. Targeted to Adults with children, school seekers in the geos indicated above	TBD	TBD	mp4 :15, :30, 1080p 16:9	46,591	CPM	\$44.00				\$2,050
Email Campaigns and/or Email Campaigns - Re-Drop	Email blast campaign with your message sent to a targeted database. Creative development included. Demo and behavioral targeting available. Targeted to English and Spanish Speakers with children in household	TBD	TBD	HTML	19,643	CPM	\$28.00				\$550
Facebook & Instagram Ads	Deliver image and video Ads on Facebook's Network. Includes: Targeting capabilities and placements across Facebook and Instagram. Ads run from client pages. Targeted to English and Spanish Speakers A25+ School seekers, middle school, kinder and public and private schools interests	TBD	TBD	IMG 1000x1000 or Video mp4 4:3, 1:1, 16:9 or 9:16	(Reach) Est. 200,000 to 218,182	Fixed	NA				\$2,400
YouTube Ads	YouTube Ads campaign. In-stream and Video discovery ad. Targeting availability. Demographics: Interests, Video Remarketing, Topics (keyword targeting option depends on your ad format). Targeted to A25+ Spanish and English Speakers interested in education, early childhood education, primary and secondary schools, childcare, etc	TBD	TBD	mp4 :06, :15, :30, 1080p 16:9	Est. 100,000 to 107,143	Fixed	NA				\$1,500
TOTAL EDITGIAL											
Search - SEM Set Up - One time fee only	Campaign Set-Up. One Time only. For new customers only	NA	NA	NA	NA	NA	NA	NA	NA	NA	\$12,000
TOTAL EDITGIAL 9 MONTHS											
											\$50
											\$108,050

Payment Terms: Cash in Advance or Net 30 on approved credit IAB standard terms & conditions apply to all digital media purchases. Net 30 on approved credit.

### Monthly (4-week) Avail

Max. Monthly Avail	Max. Monthly Spend
--------------------	--------------------

Budget	Monthly Budget	% of Max	Click Estimate - Low	Click Estimate - High
Budget 1	\$1,000	23	79	210
Budget 2	\$1,995	50	60	250
Budget 3	\$2,995	75	50	270
Maximum Budget	\$2,995	100	50	280

2,046,000

\$20,460

905,000

\$22,625

251,000

\$11,044

19,713

\$552

219,300

\$2,632

146,000

\$2,190

This proposal will be valid for a period of 1 month after being presented. Please notify your Account Executive if you require the presented media to remain booked after that time.

The per line pricing in this proposal is only valid if the entire proposal is accepted. Removing lines, shifting budget, or incrementing or reducing the budget of each line may impact pricing and avails.

Please contact your Account Executive if you need any changes in the proposed Media Plan, including but not limited to Site Lists, CPM prices, Geo-targeting changes, KPI changes or the inclusion of 3rd party verification services.

Most plans are generated in both **English** and **Spanish** content sites based on our reach across acculturation levels. Please check each line item name to confirm the content languages in which the Media Plan has been generated.

<https://entravision.com/terms/sales/>

Customer Signature

Name

Title

Radio Nov-July  
Oasis Charter School

From: Monica Gonzalez  
Phone: (831) 642-4456  
Email: mgonzalez@entravision.com  
10/13/2023 5:16 PM

TAPSCAN

Flight Dates: 11/01/2023 - 07/30/2024  
Demo: P 18+

Radio Market: MONTEREY-SALINAS-SANTA CRUZ  
Survey: JUL23 (MAY-JUL) / JUN23 (APR-JUN) / MAY23 (MA  
...  
Geography: Metro

	Daypart	Daypart Code	Spots	Length	Unit Rate	Total Cost	Average Rating	CPP	GRPs	% of GRPs	% of Total Cost	% Reach	Net Reach	Frequency	Gls
<b>Radio Total</b>			<b>2,712</b>		<b>\$3.34</b>	<b>\$22,808.00</b>	<b>0.3%</b>	<b>\$34.13</b>	<b>682.4</b>	<b>100%</b>	<b>100%</b>	<b>18.1%</b>	<b>96,900</b>	<b>38.7</b>	<b>3,823,200</b>
<b>KLOK-FM</b>			<b>756</b>		<b>\$12.38</b>	<b>\$9,360.00</b>	<b>0.5%</b>	<b>\$23.93</b>	<b>391.2</b>	<b>59%</b>	<b>41%</b>	<b>11.0%</b>	<b>59,800</b>	<b>37.0</b>	<b>2,211,600</b>
Flight A - 40 wks (10/30, 11/06, 11/13, 11/20, 11/27, 12/04, 12/11, 12/18, 12/25, 01/01, 01/08, 01/15, 01/22, 01/29, 02/05, 02/12, 02/19, 02/26, 03/04, 03/11, 03/18, 03/25, 04/01, 04/08, 04/15, 04/22, 04/29, 05/06, 05/13, 05/20, 05/27, 06/03, 06/10, 06/17, 06/24, 07/01, 07/08, 07/15, 07/22, 07/29)															
One Week Total															
			756		\$12.38	\$9,360.00	0.5%	\$23.93	391.2	59%	41%	11.0%	59,800	37.0	2,211,600
			18.9		\$12.38	\$234.00	0.5%	\$23.88	9.8	1%	1%	4.3%	23,300	2.4	55,300
	M-F 6A-7P	PROT	15	30	\$13.00	\$195.00	0.6%	\$21.67	9.0	92%	83%	4.0%	21,900	2.3	51,000
	Sa-Su 8A-8P		3.9*	30	\$10.00	\$39.00	0.2%	\$50.00	0.8	8%	17%	0.6%	3,500	1.2	4,300
<b>KLOK-FM Stream</b>			<b>600</b>		<b>\$5.00</b>	<b>\$3,000.00</b>	<b>0.0%</b>	<b>\$0.00</b>	<b>0.0</b>	<b>0%</b>	<b>13%</b>	<b>0.0%</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
Flight A - 40 wks (10/30, 11/06, 11/13, 11/20, 11/27, 12/04, 12/11, 12/18, 12/25, 01/01, 01/08, 01/15, 01/22, 01/29, 02/05, 02/12, 02/19, 02/26, 03/04, 03/11, 03/18, 03/25, 04/01, 04/08, 04/15, 04/22, 04/29, 05/06, 05/13, 05/20, 05/27, 06/03, 06/10, 06/17, 06/24, 07/01, 07/08, 07/15, 07/22, 07/29)															
One Week Total															
			600		\$5.00	\$3,000.00	0.0%	\$0.00	0.0	0%	13%	0.0%	0	0.0	0
			15		\$5.00	\$75.00	0.0%	\$0.00	0.0	0%	0%	0.0%	0	0.0	0
	M-F 6A-7P	PROT	15	30	\$5.00	\$75.00	—	—	—	—	100%	—	—	—	—
<b>KSES-FM</b>			<b>756</b>		<b>\$9.59</b>	<b>\$7,248.00</b>	<b>0.4%</b>	<b>\$26.73</b>	<b>271.2</b>	<b>41%</b>	<b>32%</b>	<b>8.3%</b>	<b>45,200</b>	<b>35.7</b>	<b>1,611,600</b>
Flight A - 40 wks (10/30, 11/06, 11/13, 11/20, 11/27, 12/04, 12/11, 12/18, 12/25, 01/01, 01/08, 01/15, 01/22, 01/29, 02/05, 02/12, 02/19, 02/26, 03/04, 03/11, 03/18, 03/25, 04/01, 04/08, 04/15, 04/22, 04/29, 05/06, 05/13, 05/20, 05/27, 06/03, 06/10, 06/17, 06/24, 07/01, 07/08, 07/15, 07/22, 07/29)															
One Week Total															
			756		\$9.59	\$7,248.00	0.4%	\$26.73	271.2	41%	32%	8.3%	45,200	35.7	1,611,600
			18.9		\$9.59	\$181.20	0.4%	\$26.65	6.8	1%	1%	3.2%	17,300	2.3	40,300
	M-F 6A-7P	PROT	15	30	\$10.00	\$150.00	0.4%	\$25.00	6.0	88%	83%	2.9%	15,700	2.3	36,000
	Sa-Su 8A-8P		3.9*	30	\$8.00	\$31.20	0.2%	\$40.00	0.8	12%	17%	0.6%	3,300	1.3	4,300
<b>KSES-FM Stream</b>			<b>600</b>		<b>\$5.00</b>	<b>\$3,000.00</b>	<b>0.0%</b>	<b>\$0.00</b>	<b>0.0</b>	<b>0%</b>	<b>13%</b>	<b>0.0%</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
Flight A - 40 wks (10/30, 11/06, 11/13, 11/20, 11/27, 12/04, 12/11, 12/18, 12/25, 01/01, 01/08, 01/15, 01/22, 01/29, 02/05, 02/12, 02/19, 02/26, 03/04, 03/11, 03/18, 03/25, 04/01, 04/08, 04/15, 04/22, 04/29, 05/06, 05/13, 05/20, 05/27, 06/03, 06/10, 06/17, 06/24, 07/01, 07/08, 07/15, 07/22, 07/29)															
One Week Total															
			600		\$5.00	\$3,000.00	0.0%	\$0.00	0.0	0%	13%	0.0%	0	0.0	0

\* - indicates the value varies across weeks

The first demo listed is the Primary Demo.

This report was created in TAPSCAN using the following Radio information: MONTEREY-SALINAS-SANTA CRUZ: JUL23 (MAY-JUL) / JUN23 (APR-JUN) / MAY23 (FEB-APR) / APR23 (MAR-MAY) / MAR23 (JAN-MAR) / FEB23 (DEC-FEB) / JAN23 (NOV-JAN) / DEC22 (OCT-DEC) / NOV22 (SEP-NOV). Metro, Multiple Dayparts Used, P 18+. See Detailed Sourcing Page for Complete Details.

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Radio Nov-July  
Oasis Charter School

From: Monica Gonzalez  
Phone: (831) 642-4456  
Email: mgonzalez@entravision.com  
10/13/2023 5:16 PM



	Daypart	Daypart Code	Spots	Length	Unit Rate	Total Cost	Average Rating	CPP	GRPs	% of GRPs	% of Total Cost	% Reach	Net Reach	Frequency	Gls
<b>KSES-FM Stream (continued)</b>															
One Week Total			15		\$5.00	\$75.00	0.0%	\$0.00	0.0	0%	0%	0.0%	0	0.0	0
	M-F 6A-7P	PROT	15 :30		\$5.00	\$75.00	-	-	-	-	100%	-	-	-	-

The first demo listed is the Primary Demo.

This report was created in TAPSCAN using the following Radio information: MONTEREY-SALINAS-SANTA CRUZ: JUL23 (MAY-JUL) / JUN23 (APR-JUN) / MAY23 (MAR-MAY) / APR23 (FEB-APR) / MAR23 (JAN-MAR) / FEB23 (DEC-FEB) / JAN23 (NOV-JAN) / DEC22 (OCT-DEC) / NOV22 (SEP-NOV); Metro: Multiple Dayparts Used; P 18+; See Detailed Sourcing Page for Complete Details.

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# Radio Nov-July Oasis Charter School

From: Monica Gonzalez  
Phone: (831) 642-4456  
Email: mgonzalez@entravision.com  
10/13/2023 5:16 PM



## Schedule Grand Totals: 40 Weeks

Stations	Spots	Unit Rate	Total Cost	Average Rating	CPP	GRPs	% of GRPs	% of Total Cost	% Reach	Net Reach	Frequency	Gls	CPM
Radio Total	2,712	\$8.34	\$22,608.00	0.3%	\$34.13	662.4	100%	100%	18.1%	98,900	38.7	3,823,200	\$5.96
KLOK-FM	758	\$12.38	\$9,360.00	0.5%	\$23.93	381.2	59%	41%	11.0%	59,800	37.0	2,211,600	\$4.27
KLOK-FM Stream	600	\$5.00	\$3,000.00	0.0%	\$0.00	0.0	0%	13%	0.0%	0	0.0	0	\$0.00
KSES-FM	758	\$9.59	\$7,248.00	0.4%	\$26.73	271.2	41%	32%	8.3%	45,200	35.7	1,811,600	\$4.57
KSES-FM Stream	600	\$5.00	\$3,000.00	0.0%	\$0.00	0.0	0%	13%	0.0%	0	0.0	0	\$0.00

Accepted by Station

Date

Accepted by Client

Date

This station does not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

The first demo listed is the Primary Demo.

This report was created in TAPSCAN using the following Radio information: MONTEREY-SALINAS-SANTA CRUZ, JUL23 (MAY-JUL) / JUN23 (APR-JUN) / MAY23 (MAR-MAY) / APR23 (FEB-APR) / MAR23 (JAN-MAR) / FEB23 (DEC-FEB) / JAN23 (NOV-JAN) / DEC22 (OCT-DEC) / NOV22 (SEP-NOV), Metro, Multiple Dayparts Used, P 18+. See Detailed Sourcing Page for Complete Details.  
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# Detailed Sourcing Summary

Radio Market: MONTEREY-SALINAS-SANTA CRUZ

Survey: Average of Nielsen Radio July 2023 (May - July), Nielsen Radio June 2023 (April - June), Nielsen Radio May 2023 (March - May), Nielsen Radio April 2023 (February - April), Nielsen Radio March 2023 (January - March), Nielsen Radio February 2023 (December - February), Nielsen Radio January 2023 (November - January), Nielsen Radio December 2022 (October - December), Nielsen Radio November 2022 (September - November)

Geography: Metro  
Daypart: Multiple Dayparts Used

## Demo/Intab/Population:

Age/Gender	Population	Intab
Adults 18+ (Primary)	545,500	14,715

Stations: User Selected  
Additional -- - Estimates not reported because the station was not reported in the selected survey.  
Notices: \* - Indicates the value varies across weeks

Estimates reported for dayparts which start and end between 12m and 5a are based on the 5a-5a broadcast day. Estimates for all other dayparts are based on the 12m-12m calendar day. Please note: The intab reported is for the full twelve weeks of the survey. Users should note that reports run on fewer than twelve weeks are based on smaller sample sizes. Stations qualify to be reported if they have received credit for five or more minutes of listening and meet a minimum reporting standard of 0.1 AQH unrounded rating in the Metro survey area. Monday-Sunday 6AM-Midnight, during the survey period. If a current Nielsen client does not meet this minimum reporting standard, Nielsen will report the station as long as credited listening is received from at least one diarykeeper. Estimates are derived from the diaries that provided the audience data for the Nielsen Radio Market Report and are subject to the qualifications and limitations stated in that Report. The TAPSCAN Web software product is accredited by the Media Rating Council and reports both accredited and non-accredited data. For a list of the accredited and non-accredited Nielsen radio markets and data available through TAPSCAN, click here: [http://www.arbitron.com/downloads/MRC\\_Accredited\\_Services\\_Markets.pdf](http://www.arbitron.com/downloads/MRC_Accredited_Services_Markets.pdf) The Reach and Frequency Model utilized by Nielsen is formulated on the bases of the Harris Model, a Linear Frequency reach-and-frequency model, and the Slide Rule audience (cume) growth model.

Ascription Website: <http://ascription.nielsen.com>  
Rating Reliability Estimator: <https://irre.nielsen.com>

A Nielsen Radio eBook Special Notices and Station Activities document has been generated for each survey. Please select the hyperlink to the survey that interests you.  
<https://ebook.nielsen.com/secure/CR8/2023JUL/0283/pdfs/SpecialNotices.pdf>  
<https://ebook.nielsen.com/secure/CR8/2023MAY/0283/pdfs/SpecialNotices.pdf>  
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**Oasis Charter School**  
**Board Agenda Supplemental Information**  
To be submitted to the Executive Director

**TITLE OF AGENDA ITEM: 9.4 ACTION: Bylaws**

**BOARD MEETING DATE:** October 24, 2023

**BOARD AGENDA ITEM INFORMATION**

- The Board requested another Bylaws revision.
- Our attorney reviewed and suggested a major overhaul to meet the Corporation Code and be in line with other charter school Bylaws.
- The Board requested to have the Bylaws state specific days meetings be held, ie, Tuesdays or Wednesdays. This is not permissible.
- The Board votes on the yearly calendar and can change dates throughout the year if necessary.
- **Monterey County Office of Education (MCOE)** was consulted and they requested the change of no alternates and a limit of missed meetings.
- Major changes:
  - No alternates on the Board as this is not standard practice;
  - Board members may miss up to 3 meetings before being excused from the Board, standard practice.
  - Other changes made were in wording and to fit into the Corporation Code.
  - Attorney stated there is no need to revise the Articles of Incorporation and she is filing them with the Secretary of State.
  - Approved Bylaws will be sent to MCOE within the week, earlier than the requirement.

**Administration Recommendation: Approve**   X   **Information**           

**Person submitting item:** Dr. Natalie Zayas, Executive Director

# **UNDER CONSTRUCTION EDUCATION NETWORK, INC.,**

a California Non-Profit Corporation  
D.B.A. Oasis Public Charter School

## **FOURTH AMENDED BYLAWS Of**

Under Construction Educational Network, Inc.,  
A California Nonprofit Public Benefit Corporation

### **Article I - Name**

The name of the Corporation is Under Construction Educational Network, Inc., referred to hereafter as UCEN.

### **Article II - Authority**

UCEN, formerly named "All Children for Tomorrow" was formed by Barbara Blalock on July 26, 1998. Authority was passed to the Board of Directors on March 27, 2000. The Board of Directors officially changed the name of the Corporation on April 27, 2000.

### **Article III - Purpose**

The purpose of the Corporation is to manage, operate, guide, direct and promote one or more California public charter schools. Also, in the context of these purposes, the Corporation shall not, except to an insubstantial degree, engage in any other activities or exercise of power that do not further the purposes of the Corporation.

The Corporation shall not carry on any other activities not permitted to be carried on by: (a) a corporation exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code, or the corresponding section of any future federal tax code; or (b) a corporation, contributions to which are deductible under section 170(c)(2) of the Internal Revenue Code, or the corresponding section of any future federal tax code. No substantial part of the activities of the Corporation shall consist of the carrying on of propaganda, or otherwise attempting to influence legislation, and the Corporation shall not participate in, or intervene in (including the publishing or distributing of statements) any political campaign on behalf of or in opposition to any candidate for public office.

### **Article IV - Offices**

#### **Section 1. Principal Office**

The principal office of the Corporation for the transaction of its business is located at 1135 Westridge Parkway, Salinas, in Monterey County, California.

#### **Section 2. Other Offices**

The Corporation may also have offices at such other places, within or without the State of California, where it is qualified to do business, as its business may require and as the Board of Directors may, from time to time, designate.

## **Article V - Members**

There are no members of this Corporation.

## **Article VI - Directors**

### **Section 1. Number**

The Board of Directors ("Board") shall be no less than three (3) and no more than five (5) members unless changed by amendments to these Bylaws. The Board of Directors should be a mix of community members and parents with no more than two (2) current parents on the Board at a given time. All directors shall have full voting rights, including any representative appointed by the chartering authority as consistent with Education Code Section 47604(c). If the chartering authority designates a representative to serve on the Board of Directors, the Board of Directors may appoint an additional director to ensure an odd number of Board members.

### **Section 2. Powers**

The Board of Directors shall have all the powers, duties and responsibilities as given by law, and all powers normally given to the members. Subject to the provisions and limitations of the California Nonprofit Public Benefit Corporation Law and any other applicable laws, and subject to any limitations of the Articles of Incorporation or Bylaws, the Corporation's activities and affairs shall be managed, and all corporate powers shall be exercised, by or under the direction of the Board of Directors.

### **Section 3. Terms**

Each director shall hold office unless otherwise removed from office in accordance with these Bylaws for four (4) years and until a successor director has been designated and qualified.

### **Section 4. Appointment**

All directors, except for the representative designated by the chartering authority, shall be appointed at the annual meeting in June by a majority vote of the seated directors. At the Board meeting prior to the Annual Meeting, the Governance Committee shall present the names of candidates for appointment to the Board.

### **Section 5. Vacancies**

Vacancies on the Board of Directors shall exist (1) on the death, resignation or removal of any director; (2) if the Board of Directors declares by resolution of a vacancy in the office of a director who has been convicted of a felony, declared of unsound mind by a court order, or found by final order or judgment of any court to have breached a duty under California Nonprofit Public Benefit Corporation Law, Chapter 2, Article 3; (3) whenever the number of authorized directors is increased; and (4) the failure of a director to attend three (3) meetings in a fiscal year without approval of the President.

Any director may resign effective upon giving written notice to the President, the Secretary, or the Board of Directors, unless the notice specifies a later time for the effectiveness of such resignation. No director may resign if the Corporation would then be left without a duly elected director or directors in charge of its affairs, except upon notice to the Attorney General.

The President shall propose Board candidates for Board appointed seats following consultation with the Governance Committee. All directors, except for the representative appointed by the chartering authority, shall be appointed by majority vote of the Board or, if the number of directors, then in office is less than a quorum, by (1) the affirmative vote of a majority of the directors then in office at a regular or special meeting of the Board, or, or (2) a sole remaining director. A vacancy in the seat of the representative of the chartering authority shall be filled by the chartering authority.

A person appointed to fill a vacancy shall serve for the remainder of the unexpired term and until a successor director has been designated and qualified.

## **Section 6. Removal**

Any director, except for the representative appointed by the chartering authority, may be removed, with or without cause, by an affirmative two-thirds (2/3) vote of the directors then in office at a special meeting called for that purpose, or at a regular meeting, provided that notice of that meeting and such removal are given in compliance with the provisions of the Ralph M. Brown Act (Chapter 9 (commencing with Section 54950) of Division 2 of Title 5 of the Government Code) as said chapter may be modified by subsequent legislation ("Brown Act"). The representative designated by the chartering authority may be removed without cause by the chartering authority or with the written consent of the chartering authority.

## **Section 7. Compensation**

Directors shall serve without compensation but may receive reasonable advancement or reimbursement of expenses incurred in the performance of regular duties in accordance with the provisions of adopted policies.

## **Section 8. Restriction Regarding Interested Directors**

No persons serving on the Board may be interested persons. For purposes of this Section, "interested persons" means either:

- a. Any person who is currently being compensated by the Corporation for services rendered it within the previous twelve (12) months, whether as a full- or part-time officer or other employee, independent contractor, or otherwise, excluding any reasonable reimbursement paid to a director as director; or
- b. Any brother, sister, ancestor, descendant, spouse, brother-in-law, sister-in-law, son-in-law, daughter-in-law, mother-in-law, or father-in-law of any such person.

## **Section 9. Place of Meetings**

A. Meetings shall be held at the principal office of the Corporation unless otherwise provided by the Board. The Board of Directors may also designate that a meeting be held at any place within the physical boundaries of the county in which the charter school is located. All meetings of the Board of Directors shall be called, held and conducted in accordance with the terms and provisions of the Brown Act. A two-way teleconference location shall be established at each school site.

- B. Members of the Board of Directors may participate in teleconference meetings so long as all of the following requirements in the Brown Act are complied with<sup>1</sup>:
- a. At a minimum, a quorum of the members of the Board of Directors shall participate in the teleconference meeting from locations within the physical boundaries of the county in which that charter school or schools are located.
  - b. All votes taken during a teleconference meeting shall be by roll call;
  - c. If the Board of Directors elects to use teleconferencing, it shall post agendas at all teleconference locations with each teleconference location being identified in the notice and agenda of the meeting;
  - d. All locations where a member of the Board of Directors participates in a meeting via teleconference must be fully accessible to members of the public, shall be listed on the agenda; and members of the public shall be provided with an opportunity to address the Board of Directors directly at each teleconference location<sup>2</sup>;
  - e. Members of the public must be able to hear what is said during the meeting; and
  - f. Members of the public attending a meeting conducted via teleconference need not give their name when entering the conference call<sup>3</sup>.
- C. The Board shall adopt a regular Board meeting schedule at the annual Board meeting. The regular Board meeting schedule may be revised as necessary by the Board of Directors. The President shall have the authority to reschedule a regular meeting as necessary to establish a quorum of directors. Regular meetings of directors shall be held once each month with the June meeting designated as the Corporation's Annual Meeting.
- D. Special meetings of the Board of Directors may be called by the President or by a majority of the Board. If a President has not been elected then the Vice-President is authorized to call a special meeting in place of the President. The party calling a special meeting shall determine the place, date, and time thereof.
- E. Regular meetings of the board may be held with seventy-two (72) hours' notice in compliance with the Brown Act. The Board of Directors, or its designee shall post an agenda containing a brief general description of each item of business to be transacted or discussed at the meeting.
- F. In accordance with the Brown Act, special meetings of the Board of Directors may be held only after twenty-four (24) hours' notice is given to the public through the posting of an agenda. Directors shall also receive at least twenty-four (24) hour notice of the special meeting, in the following manner:

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<sup>1</sup> Pursuant to Government Code Section 54953, the Corporation may use teleconferencing without complying with the requirements of paragraphs (a), (c), and (d) if the Corporation complies with the requirements of Section 54953(e).

<sup>2</sup> This means that members of the Board of Directors who choose to utilize their homes or offices as teleconference locations must open these locations to the public and accommodate any members of the public who wish to attend the meeting at that location.

<sup>3</sup> The Brown Act prohibits requiring members of the public to provide their names as a condition of attendance at the meeting.



- a. Any such notice shall be addressed or delivered to each director at the director's address as it is shown on the records of the Corporation, or as may have been given to the Corporation by the director for purposes of notice, or, if an address is not shown on the Corporation's records or is not readily ascertainable, at the place at which the meetings of the Board of Directors are regularly held.
- b. Notice by mail shall be deemed received at the time a properly addressed written notice is deposited in the United States mail, postage prepaid. Any other written notice shall be deemed received at the time it is personally delivered to the recipient or is delivered to a common carrier for transmission, or is actually transmitted by the person giving the notice by electronic means to the recipient. Oral notice shall be deemed received at the time it is communicated, in person or by telephone or wireless, to the recipient or to a person at the office of the recipient whom the person giving the notice has reason to believe will promptly communicate it to the receiver.

The notice of special meeting shall state the time of the meeting, the place, and the general nature of the business proposed to be transacted at the meeting. No business, other than the business the general nature of which was set forth in the notice of the meeting, may be transacted at a special meeting.

- G. A quorum for the transaction of business shall consist of a majority of the director then in office. All acts or decisions of the Board of Directors, except as otherwise provided in these Bylaws, will be by majority vote of the directors in attendance, based upon the presence of a quorum. Should there be less than a majority of the directors present at the inception of any meeting, the meeting shall be adjourned. Directors may not vote by proxy. The vote or abstention of each Board member present for each action taken shall be publicly reported.
- H. Meetings of the Board of Directors shall be presided over by the President. In his or her absence, the meeting shall be presided over by the Vice President or, in the absence of each of these persons, by a Chairperson chosen by a majority of the directors present at the meeting. The Secretary shall act as secretary of all meetings of the Board, provided that, in his or her absence, the President shall appoint another person to act as Secretary of the Meeting. Meetings shall be governed by Robert's Rules of Order insofar as such rules are not inconsistent with or in conflict with these Bylaws, with the Articles of Incorporation of this Corporation, or with provisions of law.

#### **Section 10. Non-Liability of Directors**

The directors shall not be personally liable for the debts, liabilities, or other obligations of the Corporation.

#### **Section 11. Indemnification By Corporation of Directors, Officers, Employees and Other Agents**

To the fullest extent permitted by law, the Corporation shall indemnify its directors, officers, employees, and other persons described in Corporations Code Section 5238(a), including persons formerly occupying any such positions, against all expenses, judgments, fines, settlements, and other amounts actually and reasonably incurred by them in connection with any "proceeding," as that term is used in that section, and including an action by or in the right of the Corporation by reason of the fact that the person is or was a person described in that section. "Expenses," as used in this bylaw, shall have the same meaning as in that section of the Corporations Code.

On written request to the Board of Directors by any person seeking indemnification under Corporations Code Section 5238 (b) or Section 5238 (c) the Board of Directors shall promptly decide under Corporations Code

Section 5238 (e) whether the applicable standard of conduct set forth in Corporations Code Section 5238 (b) or Section 5238 (c) has been met and, if so, the Board of Directors shall authorize indemnification.

## **Section 12. Insurance for Corporate Agents**

The Board of Directors may adopt a resolution authorizing the purchase and maintenance of insurance on behalf of any agent of the Corporation (including a director, officer, employee or other agent of the Corporation) against any liability asserted against or incurred by the agent in such capacity or arising out of the agent's status as such.

## **Article VII - Officers**

### **Section 1. Officers**

The officers of the Corporation shall be a President, a Vice-President, Secretary, Treasurer and an Executive Director. Any number of offices may be held by the same person, except that neither the Secretary nor the Treasurer may serve concurrently as either the President or the Executive Director.

### **Section 2. Qualification, Election and Term of Office**

Any board member in good standing may serve as an officer of this Corporation. A slate of Officers shall be presented for consideration by the Governance Committee at the Board meeting prior to the annual meeting. Officers shall be elected by the Board of Directors at the annual meeting in June and shall hold office for one year.

### **Section 3. Removal and Resignation**

Without prejudice to the rights of any officer under an employment contract, the Board of Directors may remove any officer with or without cause an affirmative two-thirds (2/3<sup>rd</sup>) vote of the Board of Directors, at any time. Any officer may resign at any time by giving written notice to the Board of Directors or to the President or Secretary. Any such resignation shall take effect at the date of receipt of such notice or at any later date specified therein, and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.

### **Section 4. Vacancies**

Any vacancy caused by the death, resignation, removal, disqualification, or otherwise, of any officer shall be filled by the Board of Directors. In the event of a vacancy in any office other than that of President, such vacancy may be filled temporarily by appointment by the President until such time as the Board shall fill the vacancy. Duties of the President caused by a vacancy shall be fulfilled by the Vice President until the next election cycle.

### **Section 5. Duties**

The duties of each officer shall be those normally incident to such office and other duties as assigned or designated by the Board.

#### **A. President**

The President shall preside at all meetings of the Board of Directors. Except as otherwise expressly provided by law, by the Articles of Incorporation, or by these Bylaws, he or she shall, in the name of the

Corporation, execute such deeds, mortgages, bonds, contracts, checks, or other instruments which may from time to time be authorized by the Board of Directors. The President shall exercise and perform such other powers and duties as the Board of Directors may assign from time to time.

## **B. Vice President**

In the absence of the President, or in the event of his or her inability or refusal to act, the Vice President shall perform all the duties of the President, and when so acting shall have all the powers of, and be subject to all the restrictions on, the President. The Vice President shall have other powers and perform such other duties as may be prescribed by law, by the Articles of Incorporation, or by these Bylaws, or as may be prescribed by the Board of Directors.

## **C. Secretary**

The Secretary shall:

- a. Certify and keep at the principal office of the Corporation the original, or a copy of these Bylaws as amended or otherwise altered to date.
- b. Keep at the principal office of the Corporation or at such other place as the Board may determine, a book of minutes of all meetings of the directors, and, if applicable, meetings of committees of directors. The minutes of meetings shall include the time and place that the meeting was held; whether the meeting was annual, regular, special, or emergency and, if special or emergency, how authorized; the notice given; the names of the directors present at Board of Directors and committee meetings; and the vote or abstention of each Board member present for each action taken.
- c. See that all notices are duly given in accordance with the provisions of these Bylaws or as required by law.
- d. Be custodian of the records and of the seal of the Corporation and see that the seal is affixed to all duly executed documents, the execution of which on behalf of the Corporation under its seal is authorized by law or these Bylaws.
- e. Exhibit at all reasonable times to any director of the Corporation, or to his or her agent or attorney, on request of the Articles of Incorporation, Bylaws and the minutes of the proceedings of the directors of the Corporation.
- f. Shall exercise and perform such other powers and duties as the Board of Directors may assign from time to time.

## **D. Treasurer**

The Treasurer shall:

- a. Oversee the preparation of and adherence to an annual budget. The fiscal year shall be July 1 to June 30.
- b. Serve on the Board Finance Committee and present quarterly reports to the Board.
- c. Keep and maintain, or cause to be kept and maintained, adequate and correct books and accounts of the Corporation's properties and transactions.
- d. Exhibit at all reasonable times the books of account and financial records to any director of the Corporation, or to his or her agent or attorney, on request therefore.

- e. Prepare, or cause to be prepared, and certify, or cause to be certified, the financial statements to be included in any required reports.
- f. Deposit, or cause to be deposited, all money and other valuables in the name and to the credit of the Corporation with such depositories as the Board of Directors may designate.
- g. Disburse the Corporation's funds as the Board of Directors may order.
- h. Render to the President, Chair, if any, and the Board, when requested, an account of all transactions as Treasurer and of the financial condition of the Corporation; and
- i. Have such other powers and perform such other duties as the Board, contract, job specification, or the bylaws may require.

#### **E. Executive Director**

The Executive Director shall be the general manager of the Corporation and shall supervise, direct, and control the Corporation's activities, affairs, and officers as fully described in any applicable employment contract, agreement, or job specification. The Executive Director shall have such other powers and duties as the Board of Directors or the Bylaws may require.

### **Article VIII - Committees**

#### **Section 1. Committee of the Board of Directors**

The Board, by resolution adopted by a majority of the directors then in office, may create one or more committees of the Board, each consisting of two or more directors and no one who is not a director, to serve at the pleasure of the Board. Appointments to committees of the Board of Directors shall be by majority vote of the directors then in office. Any such committee shall have all the authority of the Board, to the extent provided in the Board of Directors' resolution, except that no committee may:

- a. Fill vacancies on the Board of Directors or any committee of the Board;
- b. Amend or repeal bylaws or adopt new bylaws;
- c. Amend or repeal any resolution of the Board of Directors that by its express terms is not so amendable or subject to repeal; or
- d. Create any other committees of the Board of Directors or appoint the members of committees of the Board.

#### **Section 2. Advisory Committees**

The Board may also create one or more advisory committees composed of directors and non-directors. The Board shall be authorized to appoint such committees as it deems necessary.

- A. All Committee Chairs shall be appointed by the President with the advice and consent of the Board. They shall serve one-year terms and may serve up to three (3) terms.

- B. Committee members shall be appointed by the Committee Chair, with the advice of the Governance Committee.
- C. Committee members (except as designated below) do not need to be members of the Board, however, every committee shall have at least one (1) Board Member. Non-Board members may serve on only one (1) committee at a time.
- D. All committees may include, as non-voting members, experts in any given field of knowledge needed for the functions of that committee.
- E. Committees shall act in an advisory capacity only to the Board.

### **Section 3. Standing Committees**

#### **Governance**

- A. The Governance Committee shall be composed of not less than three (3) Board Members and shall not include any non-Board members;
- B. The committee shall act as a recruitment and nominations committee and make nominations for Board Members and Officers and recommendations to fill vacancies.
- C. The committee shall also be responsible for the on-going training, mentoring and monitoring of the Members of the Board of Directors and ensuring their engagement and accountability. Additionally, the committee shall track Board terms.

#### **Finance**

- A. The Finance committee shall include at least two (2) Board Members, one being the Treasurer who shall not be the Chair of the committee.
- B. The committee shall meet monthly, and at other times as needed, to review the finances and provide budget oversight. They shall work with any and all accountants or outside counsel and deliver quarterly reports to the full Board.
- C. The committee shall be responsible for the Corporation's fiscal policies and practices.
- D. The committee shall recommend investment of funds as needed to safeguard and maximize the return on such funds.
- E. When appropriate, the Finance Committee will cooperate with the Audit Committee, including recommending auditing firms.

### **Section 4. Meetings and Action of Committees**

Meetings and actions of committees of the Board of Directors and advisory committees shall be governed by, held, and taken under the provisions of these bylaws concerning meetings, other Board of Directors' actions, and the Brown Act, if applicable, except that the time for general meetings of such committees and the calling of special meetings of such committees may be set either by Board of Directors' resolution or, if none, by resolution of the committee. Minutes of each meeting shall be kept and shall be filed with the corporate records. The Board of Directors may adopt rules for the governance of any committee as

long as the rules are consistent with these bylaws. If the Board of Directors has not adopted rules, the committee may do so.

## **Article IX - Execution of Instruments**

### **Section 1. Execution of Instruments**

The Board of Directors, except as otherwise provided in these Bylaws, may by resolution authorize any officer or agent of the Corporation to enter into any contract or execute and deliver any instrument in the name of and on behalf of the Corporation, and such authority may be general or confined to specific instances. Unless so authorized, no officer, agent, or employee shall have any power or authority to bind the Corporation by any contract or engagement or to pledge its credit or to render it liable monetarily for any purpose or in any amount.

## **Article X - Contracts with Directors and Employees**

The Corporation shall not enter into a contract or transaction in which a director directly or indirectly has a material financial interest (nor shall the Corporation enter into any contract or transaction with any other corporation, firm, association, or other entity in which one or more of the Corporation's directors are directors and have a material financial interest).

The Corporation shall not enter into a contract or transaction in which an employee directly or indirectly has a material financial interest unless all of the requirements in the Corporation's Conflict of Interest Code have been fulfilled.

## **Article XI - Maintenance of Corporate Records**

The Corporation shall keep:

- a. Adequate and correct books and records of account;
- b. Written minutes of the proceedings of the Board and committees of the Board; and
- c. Such reports and records as required by law.

## **Article XII - Inspection Rights**

### **Section 1. Directors Right to Inspect**

Every director shall have the right at any reasonable time to inspect the Corporation's books, records, documents of every kind, physical properties, and the records of each subsidiary, as permitted by California and federal law. This right to inspect may be circumscribed in instances where the right to inspect conflicts with California or federal law (e.g., restrictions on the release of educational records under FERPA) pertaining to access to books, records, and documents. The inspection may be made in person or by the director's agent or attorney. The right of inspection includes the right to copy and make extracts of documents as permitted by California and federal law.

### **Section 2. Maintenance and Inspection of Articles of Incorporation and Bylaws**

The Corporation shall keep at its principal California office the original or a copy of the Articles of Incorporation and Bylaws, as amended to the current date, which shall be open to inspection by the directors at all reasonable times during office hours.

## **Article XIII - Required Reports**

### **Section 1. Annual Reports**

The Board of Directors shall cause an annual report to be sent to itself (the members of the Board of Directors) within 120 days after the end of the Corporation's fiscal year. That report shall contain the following information, in appropriate detail:

- a. The assets and liabilities, including the trust funds, of the Corporation as of the end of the fiscal year;
- b. The principal changes in assets and liabilities, including trust funds;
- c. The Corporation's revenue or receipts, both unrestricted and restricted to particular purposes;
- d. The Corporation's expenses or disbursement for both general and restricted purposes;
- e. Any information required under these bylaws; and
- f. An independent accountant's report or, if none, the certificate of an authorized officer of the Corporation that such statements were prepared without audit from the Corporation's books and records.

### **Section 2. Annual Statement of Certain Transactions and Indemnifications**

The Corporation will comply with Corporations Code section 6322.

## **Article XIV - Bylaws**

### **Section 1. Adoption of Bylaws**

These amended Bylaws shall become effective upon approval of the Board.

### **Section 2. Amendments to Bylaws**

These Bylaws may be amended by an affirmative two-thirds (2/3<sup>rd</sup>) vote of the seated Board at any meeting provided the amendments have been submitted to the members of the Board at the meeting prior to the voting meeting.

## CERTIFICATE OF SECRETARY

I certify that I am the duly elected and acting Secretary of the Under Construction Educational Network, Inc., a California nonprofit public benefit corporation; that these Bylaws, consisting of \_\_\_\_\_ pages, are the Bylaws of the Corporation as adopted by the Board of Directors on \_\_\_\_\_; and that these Bylaws have not been amended or modified since that date.

Executed on \_\_\_\_\_ at \_\_\_\_\_, California.

\_\_\_\_\_  
\_\_\_\_\_, Secretary



**Oasis Charter School**  
**Board Agenda Supplemental Information**  
To be submitted to the Executive Director

**TITLE OF AGENDA ITEM:** 9.5 California Assessment of Student Performance  
**BOARD MEETING DATE:** October 24, 2023

**BOARD AGENDA ITEM INFORMATION**

- The SY 2021-22 data compared to the SY 2022-23 data shows:
- Increase in overall school score in Math of 8.80%;
- Increase in overall school score in ELA of 9.27%;
- These are great increases for one year;
- Stability in teachers and leadership with increased staff morale;
- Focused intervention.

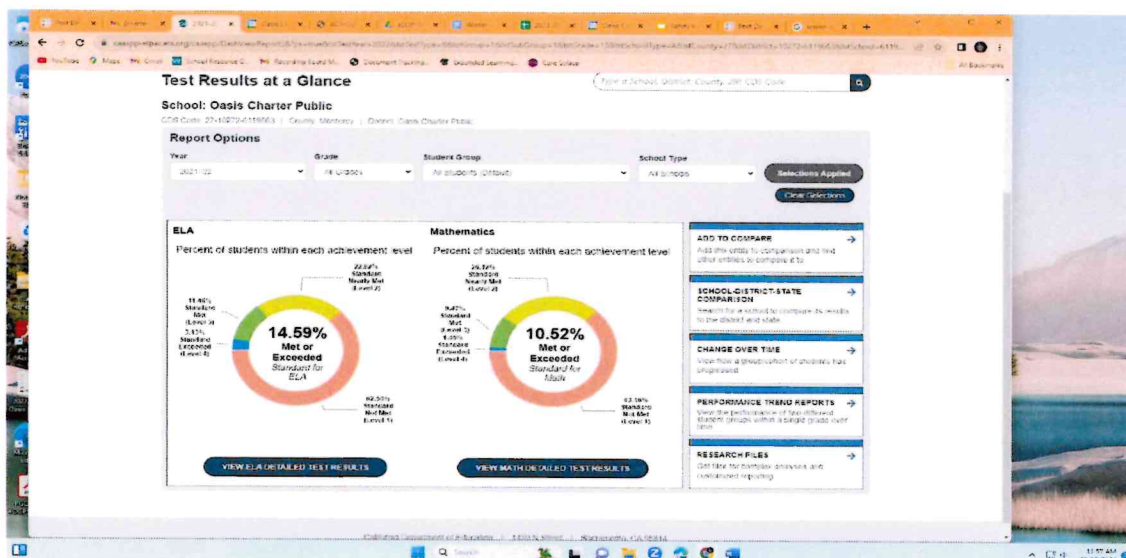
**Changes this year:**

- Targeted Intervention with three interventionist from the start of school;
- Phonics and phonemic awareness curriculum, trained teachers;
- In class intervention through small groups.

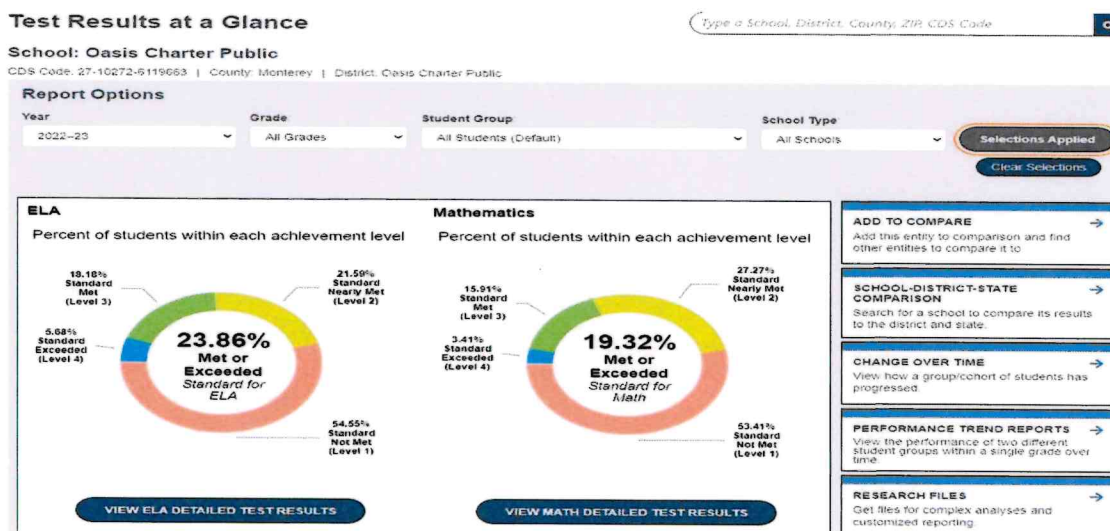
**Administration Recommendation:** Approve\_\_\_\_\_ Information\_\_\_X\_\_\_

**Person submitting item:** Dr. Natalie Zayas, Executive Director

## 2021-2022 CAASSP Data



## 2022-2023 Data



**Oasis Charter School**  
**Board Agenda Supplemental Information**  
To be submitted to the Executive Director

**TITLE OF AGENDA ITEM: 9.6 INFORMATION: Certificated Salary Schedule**

**BOARD MEETING DATE:** October 24, 2023

**BOARD AGENDA ITEM INFORMATION**

- The State of California minimum wage increase affects our exempt employees.
- This increases the minimum monthly salary for certificated exempt employees (teachers, office manager and administration) to \$5,546.67.
- This takes effect January 1, 2024.
- Our classified employees already make more than the minimum wage increase.
- There are budgetary effects of this, of course.
- The Executive Director is already working closely with our Chief Business Officer (CBO) to look more closely at the budget to prepare to discuss with the Board Treasurer, and bring proposals to the Board.
- Attached is the letter from one of our attorneys stating this requirement.
- We are finalizing the salary schedule and plan to bring it to the Board in November.

**Administration Recommendation: Approve\_\_\_\_\_ Information\_ X\_\_\_\_\_**

**Person submitting item: Dr. Natalie Zayas, Executive Director**



Natalie Zayas &lt;nataliezayas@oasischarterschool.org&gt;

---

**Minimum Wage Increase**

2 messages

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**mcquarrielaw@gmail.com** <mcquarrielaw@gmail.com>  
To: mcquarrielaw@gmail.com

Thu, Aug 24, 2023 at 1:26 PM

Good Afternoon

I hope this email finds you all well. I am writing to alert you that the minimum wage is going up again on January 1, 2024. The California Department of Finance has announced that the minimum wage will rise to \$16.00 per hour due to inflation.

This means that your exempt staff will now need to make a minimum of \$5,546.67 per month in order remain exempt. For staff working 12 months of the year, this raises the minimum annual salary to \$66,560.04.

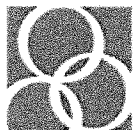
Please let me know if you have any questions.

Jennifer McQuarrie

Law Office of Jennifer McQuarrie

cell: 805-252-1080

fax: 888-900-3407



Law office of  
Jennifer McQuarrie

NOTICE: This message (including any attachments) is covered by the Electronic Communication Privacy Act, 18 U.S.C. 2510-2521, is confidential and may also be protected by attorney/client privilege. This message is intended for the person or entity to whom it was addressed. If you have received this message in error, do not read it and please reply to sender that you received the message in error and delete it. Thank you. If you are not the intended recipient, you are hereby notified that any retention, dissemination, distribution, or copying of this communication is strictly prohibited.

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**Natalie Zayas** <nataliezayas@oasischarterschool.org>  
To: Casee Weber <casee@adminres.com>

Wed, Oct 4, 2023 at 7:56 PM

Natalie Zayas, Ed.D  
Executive Director  
Oasis Charter School  
1135 Westridge Parkway  
Salinas, CA 93907  
831-424-9003  
nataliezayas@oasischarterschool.org

**Oasis Charter School**  
**Board Agenda Supplemental Information**  
To be submitted to the Executive Director

**TITLE OF AGENDA ITEM: 9.7 Safety: Window Tinting and Shatterproof Coating**

**BOARD MEETING DATE:** October 24, 2023

**BOARD AGENDA ITEM INFORMATION**

- The proposal is to fix some of our current window tinting plus add impact protection.
- This protection prevents windows from shattering.
- In case of breakage, it takes quite a bit of force to push the window in.
- One person would need large tools to push the window in.
- This protects children in case of a large earthquake.
- This protects children if we experience school violence by giving staff extra time to move children to safety.
- TGC Glass Coatings and Innovations has done this in other local schools, in San Francisco and other cities. This representative is local.
- National Glazing Solutions is not local and contracts locally. They did not come see the windows or measure them. They made their estimate based on measurements by TGC.
- Window Film Depot is also not local and contracts out for the service and also used TGC's measurements.

**Administration Recommendation** is to accept the proposal by TGC as they are local for faster service and customer service if needed during the life of the film. This company came out to do the estimate.

- **Total Cost: up to \$26, 717.00**
- **Funding: ESSER III: \$209,563.34 (to be spent by 9/2024, not a renewable categorical fund). This fund can be used for security at school.**

**Administration Recommendation: Approve**   X   **Information**           

**Person submitting item: Dr. Natalie Zayas, Executive Director**



2521 S. Rodeo Gulch Rd., Ste. A  
Soquel, CA 95073  
(831) 476-9627

9030 Brentwood Blvd., Ste. E  
Brentwood, CA 94513  
(925) 634-6008  
Lic. No. 424976

## PROPOSAL

Mon 10/16/2023 1:30PM

Job ID 14253 Cust # 11702

### BILL TO

OASIS CHARTER SCHOOL  
STEPHANIE CURLEY  
1135 WESTRIDGE PARKWAY  
SALINAS, CA 93907

Work: 831-424-9003

Email: STEPHANIECURLEY@OASISCHARTERSCHOOL.ORG

Additional Contact:

NATALIE ZAYAS

NATALIEZAYAS@OASISCHARTERSCHOOL.ORG

Serving the entire U.S.

Mon- Fri 8:30am - 5:00 pm



Scope: PREPARE THE GLASS AND FRAMES AND APPLY THE SPECIFIED MATERIAL. FINAL CLEAN AND WASH OF ALL COATED SURFACES. APPLY ATTACHMENT SYSTEM TO ALL COATED EDGES.

SEC	LN	AREA	PANES	PRODUCT DESCRIPTION	PRICE
1	1	LEFT SIDE WINDOWS	6	S70 EXTERIOR	
1	2	LEFT SIDE WINDOWS	4	S70 EXTERIOR	
1	3	LEFT SIDE WINDOWS	4	S70 EXTERIOR	
1	4	LEFT SIDE WINDOWS	4	S70 EXTERIOR	
1	5	LEFT SIDE WINDOWS	2	S70 EXTERIOR	
1	6	LEFT SIDE WINDOWS	9	S70 EXTERIOR	
1	7	LEFT SIDE WINDOWS	10	S70 EXTERIOR	
1	8	LEFT SIDE WINDOWS	1	S70 EXTERIOR	
1	9	LEFT SIDE WINDOWS	3	S70 EXTERIOR	
1	10	LEFT SIDE WINDOWS	1	S70 EXTERIOR	
1	11	MAIN OFFICE WINDOWS	2	SILVER 20 8 MIL	
1	12	MAIN OFFICE WINDOWS	2	SILVER 20 8 MIL	
1	13	MAIN OFFICE WINDOWS	3	SILVER 20 8 MIL	
1	14	MAIN OFFICE WINDOWS	1	SILVER 20 8 MIL	
1	15	MAIN OFFICE WINDOWS	1	SILVER 20 8 MIL	
1	16	FAR RIGHT WINDOWS	2	SILVER 20 8 MIL	
1	17	FAR RIGHT WINDOWS	6	SILVER 20 8 MIL	
		<b>Section Total</b>	<b>61</b>		<b>\$17,707.00</b>
2	18	LEFT SIDE WINDOWS	6	IMPACT PROTECTION ATTACHMENT- BLACK	
2	19	LEFT SIDE WINDOWS	4	IMPACT PROTECTION ATTACHMENT- BLACK	
2	20	LEFT SIDE WINDOWS	4	IMPACT PROTECTION ATTACHMENT- BLACK	
2	21	LEFT SIDE WINDOWS	4	IMPACT PROTECTION ATTACHMENT- BLACK	
2	22	LEFT SIDE WINDOWS	2	IMPACT PROTECTION ATTACHMENT- BLACK	
2	23	LEFT SIDE WINDOWS	9	IMPACT PROTECTION ATTACHMENT- BLACK	
2	24	LEFT SIDE WINDOWS	10	IMPACT PROTECTION ATTACHMENT- BLACK	
2	25	LEFT SIDE WINDOWS	1	IMPACT PROTECTION ATTACHMENT- BLACK	
2	26	LEFT SIDE WINDOWS	3	IMPACT PROTECTION ATTACHMENT- BLACK	

2	27	LEFT SIDE WINDOWS	1	IMPACT PROTECTION ATTACHMENT- BLACK	
2	28	MAIN OFFICE WINDOWS	2	IMPACT PROTECTION ATTACHMENT- BLACK	
2	29	MAIN OFFICE WINDOWS	2	IMPACT PROTECTION ATTACHMENT- BLACK	
2	30	MAIN OFFICE WINDOWS	3	IMPACT PROTECTION ATTACHMENT- BLACK	
2	31	MAIN OFFICE WINDOWS	1	IMPACT PROTECTION ATTACHMENT- BLACK	
2	32	MAIN OFFICE WINDOWS	1	IMPACT PROTECTION ATTACHMENT- BLACK	
2	33	FAR RIGHT WINDOWS	2	IMPACT PROTECTION ATTACHMENT- BLACK	
2	34	FAR RIGHT WINDOWS	6	IMPACT PROTECTION ATTACHMENT- BLACK	
Section Total			61		\$8,404.00
3	36	EXISTING DAMAGED FILM DOORS	2	DELUXE 5 GREY	
3	37	EXISTING DAMAGED FILM WINDOW	1	DELUXE 5 GREY	
Section Total			3		\$606.00
Panes Total			125		

Subtotal	\$26,717.00
Sales Tax	\$0.00
Order Total	\$26,717.00

#### OTHER INFORMATION

**Salesperson:** RYAN TAYLOR -  
**Quote good until:** 11/12/2023  
**Payment Terms:** 30% Deposit/Balance Due At Completion

**Notes:** INTERIOR FILM COMES WITH A COMMERCIAL 10 YEAR WARRANTY. EXTERIOR FILM COMES WITH A 7 YEAR WARRANTY.

Standard general liability and worker's comp insurance included in the price. Customer responsible for cost of additional coverage if required.

**Guarantee:** All materials and workmanship are guaranteed to be as specified and the work to be performed in accordance with this written proposal, completed in a workman like manner for the amount indicated. Any change(s) from these specifications requiring extra time, labor or materials will result in additional charges to the amount indicated above. You, the buyer, may cancel this transaction at any time prior to midnight of the third business day before scheduled installation. **WI/TGC is not responsible for glass breakage due to improper glass installation, existing glass damage or scoring from previous film installation.** A fee of \$75 and Interest at the rate of 1 1/2 percent per month will be charged on past due invoices.

48 hour notification is required to cancel or change scheduled installation or there is a possible forfeiture of deposit.

#### Acceptance of Proposal /Authorization to Work:

The above prices, specifications, terms and conditions are satisfactory to me and are hereby accepted. My signature authorizes you to do the work.

Date

Customer Signature

E-Sign

Authorized Dealer Signature



# Estimate

#77464

Page 1 of 3

## National Glazing Solutions, LLC dba NGS Films and Graphics

NGS West Coast

Filmsandgraphics.com

### Remittance Address:

National Glazing Solutions, LLC  
140 Mountain Brook Dr  
Canton GA 30115

Bill To

Oasis Public Charter School  
1135 Westridge Parkway  
Salinas CA 93907

Ship To

Oasis Public Charter School  
1135 Westridge Parkway  
Salinas CA 93907

10/19/2023

TOTAL

\$20,120.65

Terms	Customer	Estimate Contact
Net 30	108657 Oasis Public Charter School	John O'Brien   john@filmsandgraphics.com   470.604.6287

### Additional Terms :

Customer  
Message:

### Scope of Work:

Material and Labor: TriShield using 3M Ultra 800 with 3M Impact Protection adhesive (interior) + 3M S70X on the exterior side

Approx. 32 Panels

Approximately 1450 sq/ft

Normal Working Hours  
Non Union  
minimum labor rate

Quantity	Item	Amount
1.25	<b>Ultra S800 60" x 100'</b> 3M Safety and Security Film - Safety Ultra : Ultra S800 60" x 100'	\$3,401.92
0.5	<b>Ultra S800 72" x 100'</b> 3M Safety and Security Film - Safety Ultra : Ultra S800 72" x 100'	\$1,633.08
1.25	<b>S70X Clear 60" x 100'</b> 3M Safety and Security Film - Safety Clear Exterior : S70X Clear 60" x 100'	\$2,119.23
0.5	<b>S70X Clear 72" x 100'</b> 3M Safety and Security Film - Safety Clear Exterior : S70X Clear 72" x 100'	\$1,029.23
3.1	<b>3M IPA : Black 20.3oz- (Case Price)</b> Attachment System : 3M IPA : Black 20.3oz- (Case Price)	\$1,268.62

Contracts: GSA Contract- 47QSWA20D00C TIPS Contract- 211001 PCA Contract- OD-316-20  
Contractor Licenses: AZ- ROC 323352 CA-977796 LA- 57316 ND- 52267 OR- 194623 SC- G118295 VA- 2705133057 WA- NATIOGS894MQ



77464





# Estimate

#77464

Page 2 of 3

Quantity	Item	Amount
1,450	<b>Security Film - 6-8Mil</b> Installation Labor : Security Film - 6-8Mil	\$6,692.31
814	<b>Wetglaze</b> Installation Labor : Wetglaze	\$2,817.69
10	<b>Shipping</b> Additional Fees : Shipping	\$175.00
4	<b>Cut Down Charges</b> Additional Fees : Cut Down Charges	\$100.00





# Estimate

#77464

Page 3 of 3

Subtotal \$19,237.08

Discounts

Total Tax (9.25%) \$883.57

**Total\*** \$20,120.65

## \*Terms and Conditions:

- 1) This price does NOT include an attachment system of any kind unless stated in the notes above
- 2) NGS does not recommend or warranty blackout film on glass surfaces with direct sunlight
- 3) Pricing does not include extended or after-hours labor fees unless stated
- 4) This proposal is ONLY valid for projects having at LEAST 5 days lead time from receipt of PO or contract. Anything less incurs expedited shipping & labor fees
- 5) NGS price does not include removal of existing film on glass unless indicated. Removal fees will apply
- 6) Credit Cards may be accepted for payment with a processing fee
- 7) Pricing assumes the client provides access to areas in scope (all furniture/ fixtures moved)
- 8) As it relates to wall graphics: Pricing assumes walls have been finished to a level 5 finish and that the graphic media manufacturer recommended primer has been used. NGS is NOT responsible for PSV (pressure sensitive adhesive) vinyl failure on walls not prepared by NGS.
- 9)\*\*NOTE\*\* Estimate assumes no additional engineering or special construction is required. Any atypical storefront construction requiring extra engineering or customization above and beyond oversize panels or additional mullion design may require additional fees to cover custom extrusions, components, cad design, and engineering time. This will be determined by the manufacturer's review of the submitted surveys.
- 10) Quoted total DOES NOT include costs for project -specific local licensing and/or permitting unless specified. Total is subject to change if NGS is responsible for acquiring these items.

## Estimate Sign-Off:

ACCEPTED BY:

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_





# Estimate

#77461

Page 1 of 2

**National Glazing Solutions, LLC dba NGS Films and Graphics**

NGS West Coast

Filmsandgraphics.com

## Remittance Address:

National Glazing Solutions, LLC  
140 Mountain Brook Dr  
Canton GA 30115

Bill To

Oasis Public Charter School  
1135 Westridge Parkway  
Salinas CA 93907

Ship To

Oasis Public Charter School  
1135 Westridge Parkway  
Salinas CA 93907

10/19/2023

**TOTAL**

**\$979.60**

Terms	Customer	Estimate Contact
Net 30	108657 Oasis Public Charter School	John O'Brien   john@filmsandgraphics.com   470.604.6287

## Additional Terms :

Customer  
Message:

**Scope of Work:** Material and Labor: window film TBD

2 Doors  
1 Window

Approximately 40 sq/ft

Normal Working Hours  
Non Union  
minimum labor rate

Quantity	Item	Amount
0.15	<b>NV-25 72" x 100'</b> 3M Sun Control Film - Night Vision : NV-25 72" x 100'	\$304.15
40	<b>Solar</b> Installation Labor : Solar	\$595.00
1	<b>Shipping</b> Additional Fees : Shipping	\$25.00
1	<b>Cut Down Charges</b> Additional Fees : Cut Down Charges	\$25.00

Contracts: GSA Contract- 47QSWA20D00C TIPS Contract- 211001 PCA Contract- OD-316-20  
Contractor Licenses: AZ- ROC 323352 CA-977796 LA- 57316 ND- 52267 OR- 194623 SC- G118295 VA- 2705133057 WA- NATIOGS894MQ



77461



# Estimate

#77461

Page 2 of 2

Subtotal	\$949.15
Discounts	
Total Tax (9.25%)	\$30.45
<b>Total*</b>	<b>\$979.60</b>

## \*Terms and Conditions:

- 1) This price does NOT include an attachment system of any kind unless stated in the notes above
- 2) NGS does not recommend or warranty blackout film on glass surfaces with direct sunlight
- 3) Pricing does not include extended or after-hours labor fees unless stated
- 4) This proposal is ONLY valid for projects having at LEAST 5 days lead time from receipt of PO or contract. Anything less incurs expedited shipping & labor fees
- 5) NGS price does not include removal of existing film on glass unless indicated. Removal fees will apply
- 6) Credit Cards may be accepted for payment with a processing fee
- 7) Pricing assumes the client provides access to areas in scope (all furniture/ fixtures moved)
- 8) As it relates to wall graphics: Pricing assumes walls have been finished to a level 5 finish and that the graphic media manufacturer recommended primer has been used. NGS is NOT responsible for PSV (pressure sensitive adhesive) vinyl failure on walls not prepared by NGS.
- 9)\*\*NOTE\*\* Estimate assumes no additional engineering or special construction is required. Any atypical storefront construction requiring extra engineering or customization above and beyond oversize panels or additional mullion design may require additional fees to cover custom extrusions, components, cad design, and engineering time. This will be determined by the manufacturer's review of the submitted surveys.
- 10) Quoted total DOES NOT include costs for project -specific local licensing and/or permitting unless specified. Total is subject to change if NGS is responsible for acquiring these items.

## Estimate Sign-Off:

ACCEPTED BY:

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

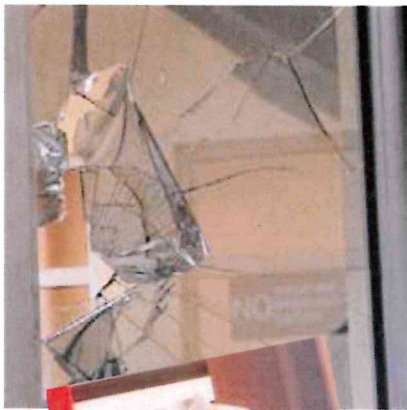




# ONE CLEAR CHOICE



*"Recognized by Window Film Magazine, the leading industry trade magazine as being the  
#1 COMMERCIAL WINDOW FILM COMPANY IN AMERICA"*



Security@NationalGlazingSolutions.com  
866-925-2083 ext. 801

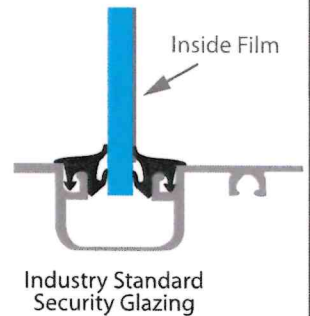
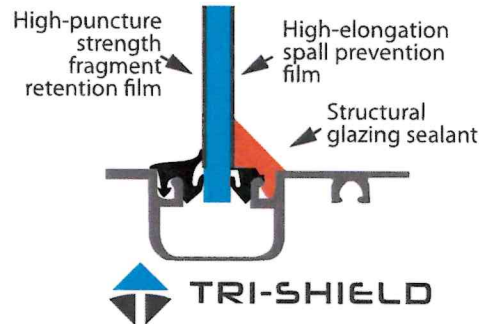
[ NationalGlazingSolutions.com ]

GLAZING SECURITY SOLUTIONS

TRI-SHIELD is a low-cost improvement to existing glazing systems; increasing glass retention during attempted smash and grab theft.

TRI-SHIELD is unlike existing 'window film' solutions in that it utilizes proprietary encapsulation on both sides of the glass surface allowing the system to maintain the advantage of both the strength of the glass and the flexibility of the film through a prolonged break-in attempt.

SEE REVERSE FOR DETAILED TECHNICAL SPECIFICATIONS AND CONTACT US AT 866-925-2083 ext. 801 FOR CASE STUDIES AND PRICING.



## NATIONAL SECURITY SOLUTIONS DID YOU KNOW?

OVER

70%  
Of intrusions are through the weakest point of entry — GLASS!

STATISTIC:

One burglary occurs every 14.4 seconds.

MORE THAN

\$13  
BILLION

worth of goods are stolen from retailers each year.



TESTING STANDARD PROTOCOL	RESULT			
	Fragment Film	Spall Film	Structural Glazing Sealant	TRI-SHIELD System
ANSI Z 97.1	Unlimited	Unlimited		
ASTM C 0794			40 pounds per lineal inch after 7 day cure	
ASTM C 1135			50 psi tensile (25% elongation) after 21 day cure	
ASTM D 0412			350 psi tensile strength after 7 day cure	
ASTM D 1003-92	< 5% Haze	< 5% Haze		
ASTM D 1004	> 18 lbf			
ASTM D 2582-09	7.4 lbf average			
ASTM D 882 Tensile		32,000 psi		
ASTM D 882 Break	240 pounds per lineal inch			
ASTM E 1886		Category B (Spall Film Tested with Structural Glazing Sealant)		
ASTM E 1996		Category B (Spall Film Tested with Structural Glazing Sealant)		
ASTM E 84	"A" Rating	"A" Rating		
ASTM F 1233-08				Passed 1.0 Body Passage
CPSC 16 CFR 1201		Category II		
GSA-TS01-2003		3A (4psi/28psi-ms; Spall Film Tested with Structural Glazing Sealant)		



Storm and Blast  
Protection above  
Retail Level

TRI-SHIELD Offers  
Theft, Graffiti,  
Storm, and Blast  
Protection





Window Film Depot  
America's Installation Pros

Estimate: 37538  
Estimate Date: 10/19/2023

Window Film Depot Inc  
PO Box 749444  
Atlanta GA 30374-9444  
United States

**Bill To**  
Oasis Charter School  
1135 Westridge Pkwy  
Salinas CA 93907  
United States

**Install Location**  
Oasis Charter School  
1135 Westridge Pkwy  
Salinas CA 93907  
United States

Client Terms	Sales Rep
	Chris Sullivan -emp (949) 554-8360 <a href="mailto:chris@windowfilmdepot.com">chris@windowfilmdepot.com</a>

Description	Item	Panes	Total Sq Ft	Amount
Remove & Replace existing blackout film	CoolVu-Blockout - Black (CVBO)	3	75	\$750.00
Exterior 3M Security Film	3M-Security - Safety S70 Exterior	50	1,500	\$18,000.00
3M IPA wet glaze attachment	3M-IPA Wetglaze Attachment System	50	1,500	\$6,000.00

<b>Estimate Total</b>	<b>\$24,750.00</b>
-----------------------	--------------------

### Installation Notes

Install 3M Exterior Security Film with IPA Attachment  
Scope: 1,500 SF  
Remove and replace 3 panels of blackout Film  
Lead time: 2 - 4 weeks  
Installation: 2 - 3 Days  
PM: Chris Sullivan (949) 554-8360

Thank you for considering Window Film Depot, Inc. for your project. We are proud to install the industry's best products and we take our responsibility to deliver to you on time and within budget very seriously.

Terms & Conditions:





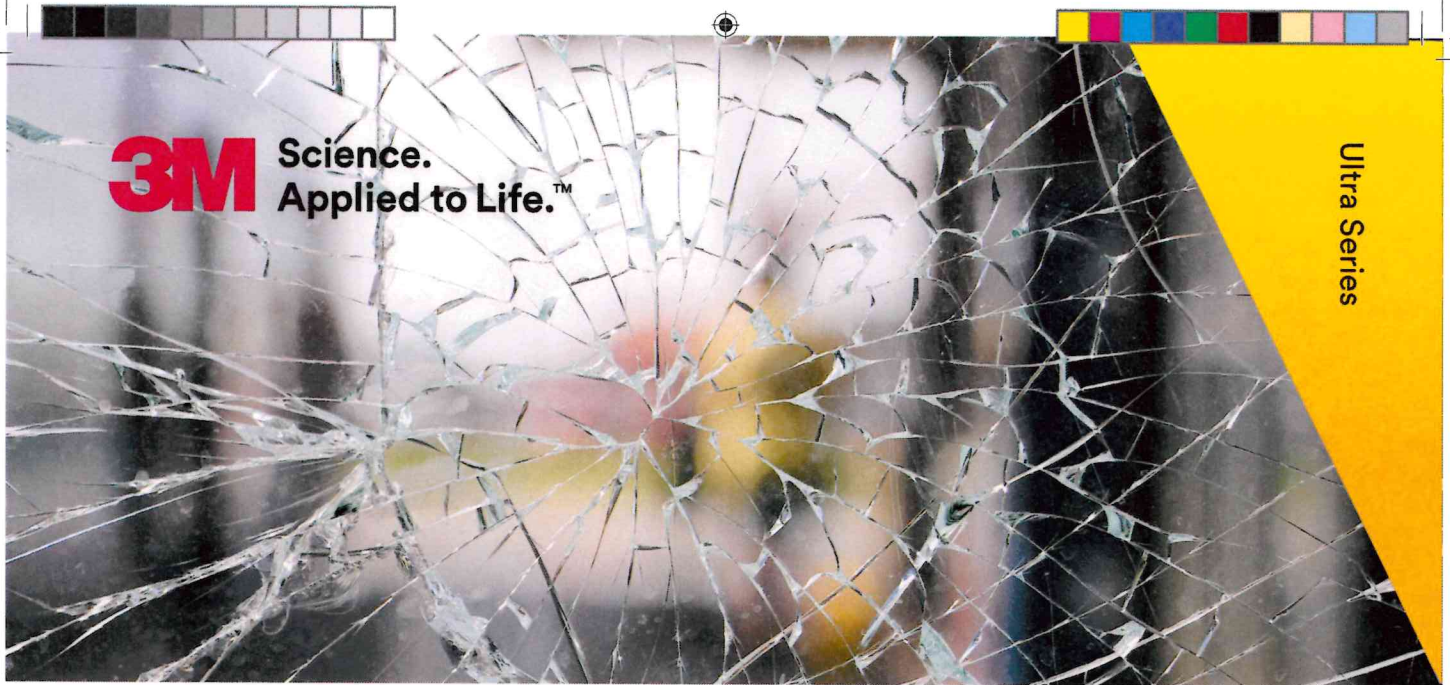
**Estimate:** 37538  
**Estimate Date:** 10/19/2023

- Estimate is valid for 90 days and it covers the scope and product spec indicated above
- If there are changes at any time, price may be adjusted
- Unless noted differently above, pricing is based on working normal business hours and having free access to the working space.
- If for any reason outside of Window Film Depot, Inc. control that estimated work cannot be completed when onsite, additional trip fee may be added.
- Pricing does not include removal of any existing film unless stated above. Removal fees may apply.
- Pricing does not include lift or scaffolding, unless indicated above. Otherwise, rental fees will apply
- Estimate is for standard lead times. If specific deadline requests are needed, please email your rep for availability. Rush fees may apply
- All film products shall be installed per IWFA standards (available upon request).
- All DefenseLite and BulletShield systems shall be installed per DefenseLite Installation Standards – available upon request or @ [www.defenselite.com](http://www.defenselite.com) or by calling 888.689.5502
- Window Film Depot, Inc. executes the warranty and manages any and all service issues from day one through the term of your warranty
- Window Film Depot, Inc. requests a 50% deposit upon scheduling for product procurement and invoices after completion and final walkthrough
- Normal payment terms are Net 30 and late payment fees may apply.
- All Window Film Depot, Inc. work product conforms to relevant ASTM standards for film, glass and glazing.

Thank you for the opportunity to earn your business!

Please contact your rep for any questions or if the project is approved.

**Estimate approved by:** \_\_\_\_\_ **Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_



## Keep outside dangers securely outside with 3M™ Scotchshield™ Safety & Security Window Film Ultra Series.

- ▶ Co-extruded micro-layered film composite with high grades tear resistance and high energy absorption for enhanced protection of people, property and possessions
- ▶ Mitigates hazards from shattered glass due to natural disasters
- ▶ Meets and exceeds many industry performance standards for glass fragment retention
- ▶ Helps protect people from flying glass shards, one of the most common causes of blast related injuries and fatalities
- ▶ Can be combined with 3M™ Impact Protection Attachment Systems for additional safety and security
- ▶ Helps extend the life of furnishings by significantly reducing harmful UV rays, the largest cause of fading
- ▶ Comprehensive warranty from 3M

### Ultra 800

Blast Mitigation	★★★★★
Break and Entry	★★★★★
Safety Glazing	★★★★★
Seismic	★★★★★

Best ★★★★★

Better ★★★★

Good ★★★

Fair ★★

Not Recommended ★

*In comparison to other 3M™ Safety & Security Window Films*

## Superior protection and clarity.



Valued  
Associations  
and Alliances:





## Bomb Blast and Explosion Protection

- ▶ Help protect people from flying glass shards, one of the most common causes of blast related injuries and fatalities

### Completed Testing

- ▶ ASTM F1642
- ▶ GSA TS01-2003



## Safety Glazing

- ▶ Upgrade your glass to meet safety glazing codes\*
- ▶ Help protect your occupants from broken glass hazards

### Completed Testing

- ▶ ANSI Z97.1
- ▶ 16 CFR CPSC 1201
- ▶ EN 12600



## Break and Entry

- ▶ Provides precious time by helping to deter unwanted individuals from entering your building or home
- ▶ Help protect occupants and assets

### Completed Testing

- ▶ Independent lab evaluations, contact 3M for details



## Seismic and Spontaneous Glass Breakage

- ▶ Help keep glass fragments from falling from your windows, helping to protect people and potentially reducing injuries on your property

### Completed Testing

- ▶ ASTM E 1886

## Film Properties (nominal) — not for specification purposes

Film Type	Film Thickness	Construction	Graves Tear Resistance	Tensile Strength	Break Strength	Elongation at Break	Peel Strength	Abrasion Resistance
Ultra 800	8 mil (0.20mm)	Micro-layered	1,100 lbs%	31,000 psi (214 MPa)	255 lbs/in (1,134 N / 25mm)	130%	> 6 lbs/in (27 N / 25mm)	<5%

3M products are tested to multiple industry standards. Glazing systems vary. Contact 3M for more information.

\*Building codes vary, please consult with 3M and your local code official.

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